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Tara Winer



Council Chambers 1777 Broadway Boulder, CO 80302 April 10, 2025 6:00 PM City Manager

Nuria Rivera-Vandermyde

City Attorney

Teresa Taylor Tate

City Clerk

Elesha Johnson

STUDY SESSION BOULDER CITY COUNCIL

Affordable Housing Nexus Study

90 min - 30 presentation/ 60 council discussion

Core Arterial Network Initiative Update

90 min - 20 min staff presentation / 70 min Council discussion

3:00 hrs

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COVER SHEET

MEETING DATE April 10, 2025

AGENDA ITEM

Affordable Housing Nexus Study

PRIMARY STAFF CONTACT

Sloane Walbert/Inclusionary Housing Manager

ATTACHMENTS:

Description

Affordable Housing Nexus Study



STUDY SESSION MEMORANDUM

TO: Mayor and Members of City Council

FROM: Nuria Rivera-Vandermyde, City Manager

Mark Woulf, Assistant City Manager

Kurt Firnhaber, Director of Housing & Human Services

Jay Sugnet, Housing Senior Manager

Hollie Hendrikson, Housing Policy - Senior Project Manager Sloane Walbert, Inclusionary Housing Program Manager

DATE: April 10, 2025

SUBJECT: Affordable Housing Nexus Study

EXECUTIVE SUMMARY

The purpose of this item is to present the findings of a completed nexus study and receive feedback on the implementation of a possible impact fee on these types of redevelopments. The need to examine demolitions and replacements of single-family homes and/or significant additions was discussed as a priority by City Council in 2023 and incorporated into the Housing & Human Services workplan. The city selected Gruen Gruen + Associates in October of last year to provide research and analysis services to explore the extent that replacement homes and substantial additions to homes contribute to the need for affordable housing.

The completed nexus study analyzes the causal connections, or nexus, between single-family housing teardowns (or significant alterations/expansions) in Boulder and conditions within the local economy and housing market. This type of development is not subject to the city's existing Inclusionary Housing regulations because it is not considered "new" residential development. Thus, these projects are not currently required to contribute toward affordable housing in the community. The findings by the consultant indicate that significant additions to single-family homes generate additional employment (jobs) and create the demand for additional affordable housing. The completed study can

be found in **Attachment A**. The study can be used to establish the appropriate impact fee level and assess the potential impact of the maximum supportable fees for residential demolition/rebuilding projects.

Purpose/Problem Statement

Single-family redevelopment in the city often removes a smaller, relatively affordable home and replaces it with a large expensive home. Similarly, substantial additions effectively replace more affordable smaller homes with larger more expensive homes, reducing affordability. This type of development is not subject to the city's existing Inclusionary Housing (IH) regulations and are not required to contribute toward affordable housing in the community. An impact fee could address shortcomings in the IH program and would ensure equity in how residential development and additions contribute to affordable housing in the community.

QUESTIONS FOR CITY COUNCIL

Staff requests direction on the following:

- 1. Does City Council have any questions or feedback on the Gruen + Associates Nexus Study and recommendations?
- 2. Does City Council have any feedback on the staff's recommended schedule and approach to community engagement?

BACKGROUND

Inclusionary Housing

In 2000, Boulder became one of the first communities in the country to adopt Inclusionary Housing (IH) as a strategy to address rising housing prices. The IH program requires all new residential developments to contribute 25% of the total units, or the equivalent, as permanently affordable housing. This program is often referred to as the "workhorse" in Boulder's affordable housing tool kit and has resulted in the development of hundreds of affordable homes directly, and thousands indirectly, through leveraging of cash-in-lieu contributions. The IH program only applies to "new" residential development. Since remaining land appropriate for residential development within the city is limited, it is essential that a reasonable proportion of such land be developed into affordable housing units. This is particularly true because, in the absence of interventions, available land is often developed with large expensive housing, which both reduces opportunities for more affordable housing and contributes to a general rise in prices for all housing in the community. Replacing one older home with a newer home or making an addition does not utilize land in the city remaining for development. As a result, these scenarios cannot be addressed through the IH program.

The city's land use code allows the IH requirement to be waived for homes in developments with four or fewer units that are demolished and replaced within three years. As a result, almost all newly constructed single-family homes in the city are exempt from affordable housing requirements. In practice, this means that someone who

purchases a property with an existing home, regardless of size, does not pay a cash-in-lieu contribution to meet IH requirements. Whereas a person who builds a home on a vacant lot in the city is required to pay a contribution to the city's affordable housing fund at the rate of \$15.34 per square foot based on 2025 rates (\$53,690 for a 3,500 square foot home).

Trends

Based on the consultant's research, Certificates of Occupancy were issued on 255 new detached single-family homes from 2018 through November 2024, ranging from 33 to 45 units per year. About three-quarters of these new homes are estimated to have replaced smaller existing homes through teardowns. Approximately 150 single-family home additions received Letters of Completion during the same period. For the purposes of the nexus analysis, significant single-family home additions are defined as projects with a recorded construction cost exceeding \$250,000 and an above grade living area expansion of more than 500 square feet.



Figure 1: Recently Completed Replacement Home

The number of permits issued (but not necessarily completed) for these types of projects are shown in the table below.

Table 1: Permits Issued New Single-Family Construction and Significant Additions

	Vacant Lot Development (Subject to IH)	Demolitions and Replacements (Waiver to IH)	Significant Additions (over 500 sq. ft.)
2019	4	16	54
2020	6	25	25
2021	9	25	38
2022	11	26	39
2023	8	16	29
2024	12	31	26
TOTAL	50	139	211

It is important to note that a potential impact fee would also apply to residential developments under four units that utilize a waiver to IH. A waiver to IH applies to developments with four or fewer units (attached or detached homes) that are demolished and replaced within three years. These types of development are not common and there were only six residential projects that utilized at least one waiver to IH from 2018 to 2024.



Figure 2: Home with Significant Additions



Figure 3: Home Approved for Demolition and Replacement

Legal Requirements

Impact fees are used in the city to address the impacts of new development. An impact fee must be based on a study that establishes the nexus between the impact of development, amount of the fee, and how the funds will be spent. An impact fee is sometimes referred to as a linkage fee since they attempt to link the production of market-rate real estate to the production of affordable housing.

Nonresidential Impact Fee

In 2015 the city adopted an <u>affordable housing impact fee</u> on new non-residential development. This fee replaced the former Development Excise Tax and Housing Excise Tax, which did not cover the growth-related costs for the services intended. The fees are assessed based on defined rate categories. Funds from the fees are directed into the city's affordable housing fund.

There are currently no affordable housing impact fees tied to residential additions.

Affordable Housing Fund

Funds collected from a possible impact fee would be placed in the city's affordable housing fund. This fund was established in 1997 for the receipt and management of cashin-lieu contributions made to satisfy affordable housing obligations. The fund receives cash-in-lieu contributions from residential developments that provide a direct cash contribution in lieu of providing permanently affordable units on-site, providing permanently affordable units off-site within the city, or dedicating vacant land for affordable unit development. Starting in 2013, the fund also receives payments of affordable housing impact fees (described above). Monies received into this fund are restricted solely for the construction, purchase, and maintenance of affordable housing and for the costs of administering programs related to affordable housing.

Funds are used to provide affordable housing in a diversity of housing types, in a variety of affordability ranges, and dispersed throughout the city. Local funding can be leveraged two to three times with state and federal funding. Locally funded projects support a wide

range of desirable outcomes including senior, transitional, and special needs affordable housing.

Past Initiatives

Community conversations and initiatives regarding the replacement of modest more-affordable homes with larger more-expensive homes in residential areas of the city have been ongoing since at least 2008.

- In 2008, the city began the process of creating new development regulations for single-family neighborhoods termed the Compatible Infill Development project. The study and regulations sought "to address the impact on existing established neighborhoods of new construction and additions that are incompatible in scale and bulk with the character of the neighborhood." An ordinance was adopted in 2009 implementing new form, bulk and intensity regulations that limited the bulk, mass, and scale of new residential development in low density zoning districts. More information can be found in the Oct. 6, 2009 City Council memo.
- The Large Homes and Lots code change project in 2018 and 2019 stemmed out of concerns about the size of single-family home construction in the city, particularly in North Boulder, and its impact on neighborhood character, diversity of housing types and housing affordability. The goal of the project was to incentivize or require more modestly sized homes in lieu of fewer larger single-family homes. More information can be found in the May 28, 2019 City Council Memo. Later in 2019, an ordinance was prepared to allow duplexes and triplexes more broadly in low density residential areas; however, City Council did not pass the ordinance due to community concerns at the time.
- The Zoning for Affordable Housing project of 2022-2023 resulted in an ordinance changing the land use code to remove regulatory barriers to affordable or modest-sized housing and create more housing opportunities in the city. Changes were specifically made to the site review process and standards on intensity (e.g., dwelling units per acre, floor area limitations), form and bulk (setbacks), parking, and subdivision standards with a focus on high density residential, commercial, and industrial zones. Refer to the Sep. 21, 2023 City Council memo for more information. This effort has evolved into the Family-Friendly Vibrant Neighborhoods project, which turned the focus back to low and medium density residential area at the request of City Council. An ordinance was recently passed by City Council that permits duplexes more widely along bus corridors throughout the low-density residential zones of the city and more housing units in medium density areas. Refer to the Feb. 6, 2025 City Council memo for more information.

ANALYSIS

The research, approach, findings, and recommendations by Gruen Gruen + Associates (GG+A) can be found in **Attachment A**. The data collected shows that new or expanded

single-family homes are valued at significantly higher prices than smaller, older, existing homes, not only due to larger living spaces but for a premium on new construction. Families and individuals purchasing new or expanded homes represent households at a higher-income level than the replaced homes. Based on research done by the consultant, higher-income households within a local economy tend to result in an increase in personal consumption and spending. In turn, additional consumption and spending generates additional employment (jobs).

The report uses the estimated increase in jobs to generate an estimate of new workforce households formed, and the number of affordable units required to house them. Based on the scenarios tested, the consultant estimates that these types of projects generate between 0.14 and 0.26 housing units affordable to middle- and low-income households (below 120 percent of the Area Median Income (AMI)). The study's nexus fee calculations on represent the estimated affordable housing needs multiplied by the estimated affordability gap between market rate and affordable housing units (per-unit feasibility gaps). Based on pro-forma analyses, the maximum supportable impact fee ranges from \$15 to \$23 per square foot, depending on the development scenario. The implementation of a fee in this range would not render these types of developments infeasible to developers.

Based on these findings GG+A recommends the following in implementing a possible impact fee:

- Establishing one per-square-foot fee for all housing demolition and replacements projects under four units, and for significant additions to homes.
- The fee should be no more than \$15 per square foot of additional floor area.
- Exemptions for smaller projects resulting in less than 500 net new square feet.

The report includes a summary of regulations used in other communities to address the demand for additional affordable housing created by these types of projects. The efforts tend to fall into three categories:

- 1. Impact fee on projects that fall outside an existing IH program (Boulder). Denver, Los Angeles, Portland, Santa Cruz, Cupertino, Sacramento, Aspen
- 2. Impact fee on all residential projects as an alternative to traditional IH programs. Oakland, San Miguel County (Telluride area), Pitkin County (Aspen area), Mountain Village (Telluride area)
- 3. Demolition tax that charges a set fee on the demolition of single-family homes regardless of home size. *Evanston, Highland Park, Lake Forest*

Staff note that there is not a perfect analog that matches Boulder's unique regulatory environment and market conditions. However, this research shows that an impact fee of this nature is common and can be legally supported by a nexus study.

BOARD AND COMMISSION FEEDBACK

The nexus study was presented to the Housing Advisory Board on Feb. 26 and Planning Board on Mar. 4, 2025. Both boards generally agreed with the findings of the study and supported the adoption of an impact fee on these types of developments. At the meetings board members asked clarifying questions of the study assumptions and methodology. They also questioned and commented on the consultant's recommendations regarding the fee level, possible threshold size of 500 square feet for additions, and exemptions for accessory dwelling units (ADUs) and replacements due to acts of nature or calamity. Many board members questioned whether the 500 square foot threshold was appropriate. Some suggested it should be lower and some higher. Planning Board members asked for additional data on addition sizes to understand the number of permits that are over 500 square feet and to determine whether there is a natural break in addition sizes where a threshold would be appropriate. Board members questioned whether an exemption for ADUs is appropriate considering that many ADUs are built with large homes and never rented. Some board members stated that the 500 square foot threshold could include an ADU and that a separate exemption is not necessary. The boards questioned whether a flat \$15 rate is appropriate or whether there should be separate rates for different types of projects and home sizes. Some planning members stated that \$15 per square foot seemed too low although city attorney staff pointed out that the nexus study would have to support a higher fee to avoid legal challenge. In all, the board voiced support for the impact fee but directed staff to make sure that the impact fee discouraged the removal of naturally occurring attainable housing and that the fee structure encourages the types of housing we want in the community.

The Housing Advisory and Planning Board meetings can be viewed on the <u>City's YouTube</u> channel.

RACIAL EQUITY AND PROPOSED ENGAGEMENT

In alignment with the city's commitment to racial equity and good public process and engagement, staff prepared a racial equity assessment and public engagement plan, included in **Attachment B**. These will inform staff considerations and the public process in the adoption of an impact fee.

NEXT STEPS/TIMELINE

If council supports the staff recommendation to pursue the impact fee, staff recommends the following project schedule subject to board and council feedback. Note, the amount of code development would be dependent on the scope of the changes requested.

Apr – May 2025	<i>Initial Engagement</i> . Staff will meet informally with stakeholders and affordable housing partners and formally with the Housing Advisory Board, and Technical Advisory Group.
Jun – Jul 2025	Evaluate Issues. Policy alternatives and analysis will be shared with the Housing Advisory Board and Affordable Housing Technical Review Group for feedback on options.
Aug – Oct 2025	Code Development. Policy and code amendments will be developed and informed by feedback obtained from the community, Housing Advisory Board, Planning Board, and City Council. The amendments would be adopted through a legislative process.

ATTACHMENTS

Attachment A: Consultant Report

Attachment B: Draft Public Engagement Strategy and Racial Equity Analysis

Gruen Gruen + Associates

AFFORDABLE HOUSING NEXUS ANALYSIS FOR SIGNIFICANT SINGLE-FAMILY HOME DEMOLITIONS, REPLACEMENTS AND EXPANSIONS IN BOULDER

То

CITY OF BOULDER

From

GRUEN GRUEN + ASSOCIATES

Urban Economists, Market Strategists & Land Use/Public Policy Analysts

February 2025

C1678



Study Session: Affordable Housing Nexus Study

AFFORDABLE HOUSING NEXUS ANALYSIS FOR SIGNIFICANT SINGLE-FAMILY HOME DEMOLITIONS, REPLACEMENTS AND EXPANSIONS IN BOULDER

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HIGHLIGHTS AND RECOMMENDATIONS (TEAR-SHEET)

PURPOSE

This nexus report assesses how demolishing smaller single-family homes and replacing them with larger, more expensive homes (or significant additions to existing homes) impacts the need for additional affordable housing in Boulder. This is referred to as a "demand nexus."

DEMAND NEXUS SUMMARY

- Since 2018, Boulder has experienced about 50 -75 single-family home demolitions, replacements, or major home additions (of 500 or more square feet) annually.
- New and expanded homes typically increase in value by \$875,000 to \$3.5 million.
- The average annual income required to purchase these homes is \$200,000 to \$640,000 higher than for the smaller homes they replace.
- Higher incomes and local spending among expanded single-family housing occupants contribute to increased workforce demand. Each single-family home replacement or expansion generates approximately 0.75 to 2.25 additional jobs.
- The estimated need for affordable units to house this additional workforce ranges from about 0.15 to 0.45 units per home expansion project.

MAXIMUM NEXUS FEE

- Affordable housing financing gaps: \$81,000 (rental) and \$141,000 (ownership) per unit.
- Maximum nexus fees: \$14,000 to \$44,000 per expanded single-family home (about \$15-\$20 per added square foot of above-ground living area).
- These fees equate to about fourth tenths of one percent (0.4%) to eight tenths of one percent (0.8%) of typical expanded home sale prices.
- Most replacement or expansion projects will remain financially viable even with a maximum fee.

POLICY RECOMMENDATIONS

Study Session: Affordable Housing Nexus Study

- Implement one fee of \$15-per-square-foot, applied to above-ground living space added on an existing lot.
- Periodically adjust the fee.
- Provide exemptions for: smaller projects resulting in less than 500 net new square feet.
- Estimated annual revenue: \$1,200,000 of affordable housing funds.
- The fee for a prototypical larger-lot teardown/replacement in Boulder would be \$38,000.

COMPARABLE FEES

- Few municipalities impose fees on single-unit housing projects. Policies that do exist vary significantly in scope, applicability, exemptions, and fee structure.
- Comparable fees in other communities (for a larger-lot teardown in Boulder) would be: \$16,000 in Evanston, IL; \$20,000 in Portland, OR; \$36,000 in Denver, CO; \$56,000 in Los Angeles, CA (for "High Cost" market areas); and \$181,000 in Aspen, CO.

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CHAPTER I

EXECUTIVE SUMMARY

INTRODUCTION AND PURPOSE

The city of Boulder commissioned Gruen Gruen + Associates (GG+A) to identify and estimate the nexus between the demolition and replacement of smaller existing single-family homes with new, larger, more expensive homes and/or significant additions to the existing homes and the resulting need for affordable housing. Affordable housing needs are defined to include:

- (i) Rental units affordable to Low- or Moderate-Income households with incomes below 80 percent of the Area Median Income (AMI); and
- (ii) For-sale ownership units affordable to Middle-Income households with incomes ranging from 80 percent to 120 percent of AMI.

Two types of nexus or causal connections may exist between the demolition and replacement of smaller housing units and/or significant additions to existing housing units and the demand for affordable housing in Boulder: one is a "demand" nexus, and the other is a "supply" nexus.

In the context of the nexus study summarized in this report, "demand nexus" means the extent to which expanded single-family homes create the demand for additional affordable housing. "Supply nexus" means the extent to which the demolition of or expansion to existing single-family units result in a direct loss of previously affordable housing units.

The Demand Nexus

The demand nexus works through a chain of economic events that leads to increased demand for affordable housing in Boulder. This chain of linkages begins with the addition of higher-income households that purchase and occupy newer, larger single-family homes either via demolitions and replacements or significant additions to existing single-family structures.

As higher-income households spend a portion of their incomes on goods and services available within Boulder, these expenditures stimulate demand for additional jobs; and as more local employment opportunities become available, an increase in demand for affordable workforce housing occurs. GG+A estimates that each prototypical single-family home replacement or expansion project will generate approximately 0.75 to 2.25 additional jobs within Boulder. About one-half of jobs created are estimated to be held by workers residing in households with annual incomes below 120 percent of the AMI. Such households will be challenged to afford market-rate housing in Boulder.

The Supply Nexus

The construction of new replacement homes on existing single-family lots, as well as the expansion of smaller homes, adds larger and more expensive housing to the market. However, this process also removes comparatively more affordable homes from the housing stock. As a result, a supply nexus emerges, where housing opportunities for lower income households are reduced. The removal of existing single-family units priced below that of a new, larger home, however, does not equate to a direct loss of affordable housing in most instances.

PROTOTYPICAL SCENARIOS

Estimates of the demand nexus are modeled for three prototypical situations that result in expanded single-family homes:

- Scenarios A and B described in this study involve demolishing existing single-family homes and replacing them with larger structures. Scenario A reflects an 8,000-square-foot lot where a 1,200-square-foot home is replaced with a 2,800-square-foot home, increasing the floor-area ratio (F.A.R.) from 0.15 to 0.35. Scenario B, on a larger 20,000-square-foot lot, replaces a 2,000-square-foot home with a 4,500-square-foot home, increasing the F.A.R. from 0.10 to 0.23.
- **Scenario C** focuses on a significant home addition rather than demolition. On a 10,000-square-foot lot, a 1,600-square-foot home is expanded by 600 square feet to 2,200 square feet, with the F.A.R. increasing from 0.16 to 0.22.

KEY FINDINGS AND CONCLUSIONS

Overview of Single-Family Housing Prices in Boulder

- New or expanded single-family homes in Boulder command significantly higher prices than smaller, older, existing homes - not only because of their larger living spaces but also due to their newer construction.
- Single-family homes originally built prior to 1980 dominate the resale market in Boulder. These older homes, averaging about 1,600 square feet of above-grade living area¹, sold for an average price of about \$1,400,000 or \$860 per square foot (Sept 2023-Aug 2024).
- Larger homes in Boulder tend to be newer, with more recently built homes commanding a significant premium per square foot of living space. Detached single-family homes built since 2000, averaging nearly 3,100 square feet in size, sold for approximately \$3,200,000 or \$1,040 per square foot on average. Newer and larger homes sell on average for about a 20 percent premium to older homes.

Frequency of Single-Family Housing Demolitions, Replacements, and Significant Additions and Their Characteristics

- Certificates of Occupancy for 255 new detached single-family homes were issued from 2018 through November 2024, ranging from 33 to 45 units per year. About three-quarters of these new homes are estimated to have replaced smaller existing homes through teardowns. Single-family teardowns and replacements have been predominately concentrated in North Boulder and Central Boulder over the past five years.
- Two relatively distinct categories of single-family teardown and replacement projects are differentiated in terms of lot size, home size, and home value:
 - On smaller single-family lots (less than 10,000 square feet), the average replacement home size is nearly 2,700 square feet of living area with an average of 3.9 bedrooms. The average 2024 market value is over \$2,500,000 with a per square foot living area value of \$962. The typical floor-area ratio is about 0.35.
 - For larger lots (greater than 10,000 square feet), the average replacement home size is nearly 3,900 square feet of living area with an average of 4.2 bedrooms. The average 2024 market value is approximately \$4,300,000 or \$1,086 per square foot of living area. The typical floor-area ratio is about 0.18.

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¹ Synonymous with "Gross Living Area" in residential appraisal standards. Livable, above ground square footage is the most valuable part of a single-family home. Throughout this report, all references to home sizes refer to finished above-grade living area (i.e., excluding garages, basements, covered patios).

- The characteristics of existing homes which have been approved or proposed for demolition show a much lower average home size, market value, and floor-area ratio than recent singlefamily home replacements.
 - For existing homes on lots smaller than 10,000 square feet of land, the average existing home size is about 1,200 square feet of living area with an average 2024 market value of \$1,100,000 or \$966 per square foot of living area. The floor-area ratio is 0.16 (versus 0.35 for newer home replacements).
 - For existing homes on lots larger than 10,000 square feet of land, the average home size is nearly 2,600 square feet of living area with an average 2024 market value of approximately \$2,400,000 or \$940 per square foot of living area. The floor-area ratio is 0.10 (versus 0.16 for newer replacement homes).
- An estimated 150 additions of more than 500 square feet, and with a permit valuation exceeding \$250,000, were made to existing homes from 2018 through November 2024. These additions are usually new second stories, main-floor enlargements, garage conversions into finished living spaces, and sometimes a combination of all three.

Employment Impacts of Households that Occupy Expanded Single-Family Homes

- Marginal increases in household earnings (income) will tend to result in an increase in personal consumption and spending within a local economy. Additional dollars circulating throughout a local economy generate additional employment (jobs) as sales to both basic and "non-basic" businesses increase.
- For each of the prototypical single-family home expansion scenarios, Table I-1 summarizes
 the estimated marginal changes in home value, household income, and local employment
 generated.

	Scenario A:	Scenario B:	Scenario C:
	Demolition +	Demolition +	Significant
	Replacement	Replacement	Addition
Estimated Increase in Typical Home Value/Price	\$2,000,000	\$3,475,000	\$870,000
Difference in Required Annual Household Income	\$360,000	\$640,000	\$200,000
Local Employment Impact (# Jobs Generated) 1	1.28	2.27	0.71

Source: Gruen Gruen + Associates

- As described in detail in Chapter III, marginal increases in the expected sales prices or home values resulting from the prototypical replacement or expansion projects are estimated to range from a low of \$870,000 (for a 600-square-foot home addition) to a high of \$3,475,000 (for a larger-lot teardown and replacement with a new 4,500-square-foot home).
- Home price-to-income ratios (ranging from 4.16 to 4.95, as suggested by mortgage lending statistics for Boulder) are used to estimate the annual household income required to purchase existing homes in comparison to the new or expanded homes. The difference in required annual income for each of the three scenarios ranges from \$200,000 up to \$640,000.
- Based on RIMS II employment multipliers from the U.S. Bureau of Economic Analysis and the estimated net increases in household income associated with each scenario summarized above, the total number of jobs created in Boulder ranges from 0.71 jobs per household (for the home addition scenario) and up to 2.27 jobs per household for the larger sized home demolition and replacement scenario.
- For every 50 single-family home demolitions and replacements or significant additions, which is about the average number of such projects completed in a year, the estimated per-project impacts indicate that an additional 50 to 75 jobs would be created in Boulder.
- Jobs in finance, insurance, and real estate, education and healthcare, retail trade, and leisure and hospitality comprise about three quarters of the added jobs.

Affordable Housing Needs Generated by Additional Employment in Boulder

- Approximately 32 percent of all required workers are expected to live in a Low- or Moderate-Income household, based on the characteristics of labor force participants living within Boulder's primary labor shed. An additional 23 percent of workers are expected to live in a Middle-Income household.
- Workers in certain industries such as retail trade, leisure and hospitality, other services, and education and healthcare - are more likely to belong to households with incomes below 80 percent of AMI.
- Most workforce households include more than one wage earner. Estimates of household formation reflect an average of 1.37 to 1.88 workers per household, depending upon income level. Two-thirds of new workers are assumed to form or locate their households within Boulder, provided an assumption that housing is available and affordable. One-third are assumed to commute in for employment in Boulder, whether for lifestyle preferences or other economic reasons.

 Table I-2 summarizes the resulting estimates of new workforce households formed in Boulder and the number of affordable units required to house them. Workforce households with incomes above 120 percent of AMI are not assumed to generate any of the need.

Scenario A:	Scenario B:	Scenario C:
Demolition +	Demolition +	Significant
Replacement	Replacement	Addition
0.51	0.82	0.28
0.20	0.36	0.11
0.06	0.11	0.03
0.26	0.47	0.14
s (annual income less	than 80% AMI).	
ome 80-120% AMI).		
	Demolition + Replacement 0.51 0.20 0.06 0.26	Demolition + Replacement 0.51

- For Scenario A, the smaller-lot home demolition and replacement scenario, an additional 0.51 new workforce households are estimated to result in Boulder with approximately 0.26 affordable housing units required to house households with incomes below 120 percent of AMI. In other words, for every four demolition and replacement projects with characteristics like Scenario A, about one additional affordable housing unit would be needed in Boulder.
- For Scenario B, the larger-lot home demolition and replacement scenario, an additional 0.82 new workforce households are estimated to result in Boulder which generates a need for approximately 0.47 affordable housing units. Thus, for every two larger demolition and replacement projects, about one additional affordable unit would be needed.
- For Scenario C, the addition to an existing home, an additional 0.28 new workforce households are estimated to result in Boulder, generating a need for approximately 0.14 affordable housing units. This suggests that about one additional affordable unit would be needed for every eight (8) significant home addition projects.

Affordable Housing Nexus Fee Calculations

- The average feasibility "gap" between a market-rate unit and affordable unit, weighted with a 20 percent allocation to units at 50 percent of AMI and 80 percent allocation to units at 60 percent of AMI, is estimated to be approximately \$81,200 per affordable rental unit.
- On average, the feasibility gap for an ownership unit affordable to 80 percent to 120 percent of AMI is estimated to be approximately \$141,200 per unit.
- Table I-3 summarizes the maximum nexus fee calculations which reflect the estimated affordable housing needs (Table I-2 previously) multiplied by the estimated per-unit feasibility gaps.

TABLE I-3: Maximum Affordable Housing Nexus Fee Calculations				
	Scenario A	Scenario B	Scenario C	
Affordable Housing Needed (# Units)	0.26	0.47	0.14	
Average Financial Gap Per-Unit	\$94,900	\$94,900	\$94,900	
Maximum Fee Per Expanded Home	\$24,600	\$43,800	\$13,700	
Maximum Fee per Square Foot of Added Living Area ¹	\$15	\$18	\$23	

¹ For the Scenario A prototype net additional living area of 1,600 square feet is used to calculate a nexus fee per square foot. For the Scenario B prototype net additional living area of 2,500 square feet is used to calculate a nexus fee per square foot. For the Scenario C prototype net addition of approximately 600 square feet of living area is used to calculate a nexus fee per square foot.

Source: Gruen Gruen + Associates

- Under the smaller replacement Scenario A, for every smaller lot demolition of an existing smaller home and replacement with a larger home, the maximum nexus fee is estimated to be approximately \$24,600. This equates to a maximum fee of about \$15 per square foot of net additional living area.
- Under the larger replacement Scenario B, for every larger lot demolition and home replacement, the maximum nexus fee is estimated to be approximately \$43,800. This equates to a maximum fee of about \$18 per square foot of net additional living area.
- Under the home addition Scenario C, for every larger significant addition to an existing single-family home, the maximum nexus fee is estimated to be approximately \$13,700. This equates to a maximum fee of about \$23 per square foot of net additional living area.

Impact of Affordable Housing Nexus Fee on Residential Development Feasibility

- As described in Chapter V, the feasibility of developing each prototypical single-family home replacement or expansion scenario was evaluated with- and without- a nexus fee of \$15 per square foot of additional living area.
- Based on the estimates reviewed in this report, the net profit for Scenario A (demolition of a small home on a smaller lot and replacement with a larger unit) is projected to decrease by 8/10ths of one percent (80 basis points), from 14.9 percent (\$457,900 per unit) to 14.1 percent (\$433,900 per unit), a decline of \$24,000.
- For Scenario B (demolition of a home on a larger lot and replacement with a larger unit), net profit is expected to decline by 7/10ths of one percent (70 basis points), from 13.2 percent (\$683,300 per unit) to 12.5 percent (\$645,800 per unit), a decrease of \$37,500.
- In Scenario C (significant home addition), net profit is estimated to decrease by 4/10ths of one percent (40 basis points), from 9.8 percent (\$227,000) to 9.4 percent (\$218,000), a reduction of \$9,000.
- With the demolition fee, considering current and typical development costs and obtainable sales prices for most neighborhoods, the scenarios analyzed are likely to remain financially feasible for most private builders to undertake.
- For perspective, consider that the average profit on single-family home building (nationwide) was estimated to be about \$73,000 per home last year, representing an average profit margin equal to 11 percent of sales prices (source: National Association of Home Builders, 2024 cost survey).

AFFORDABLE HOUSING FEE EXAMPLES

- A limited number of municipalities impose fees or exactions on single-unit housing projects.
 Policies vary significantly in scope, applicability, exemptions, and fee structure. There is no standard analog to what is recommended for Boulder.
- The matrix included in Appendix A provides examples of affordable housing-related taxes and fees that apply to individual single-family home projects in other communities.

POLICY RECOMMENDATIONS

- 1. Based on the results of this nexus analysis, if Boulder decides to impose a fee, GG+A recommends establishing one per-square-foot fee for all housing demolition and replacements and significant additions. The fee should be no more than \$15 per square foot of added space. This fee would be applied to the net increase in above-ground livable space resulting from single-family home demolitions and replacements, or significant expansions/additions. For example:
 - a. A new home replacing a demolished structure with 2,000 net additional square feet (relative to the prior home) would incur a maximum fee of \$30,000.
 - b. A second-story addition of 1,000 square feet would be subject to a maximum fee of \$15,000.

Table I-4 provides a comparative analysis of the recommended fee to single-family projects in other communities.

		Scenario B:	Scenario C:
	Demolition +	Demolition +	Significant
	Replacement	Replacement	Addition
Boulder (Recommended)	\$24,000 (\$15/sf)	\$37,500 (\$15/sf)	\$9,000 (\$15/sf)
Denver, CO (Linkage Fee)	\$22,400	\$36,000	\$17,600
Aspen, CO (Mitigation In-Lieu Fee)	\$112,800	\$181,300	\$24,200
Evanston, IL (Demolition Tax)	\$16,380	\$16,380	Not Applicable
Los Angeles, CA (Linkage Fee) ¹	\$36,048	\$56,325	Not Applicable
Portland, OR (Excise Tax)	\$11,200	\$20,250	\$4,600
Santa Cruz, CA (Impact Fee)	\$14,000	\$67,500	\$6,600

2. Limit the fee to new construction or alteration permits that result in more than 500 square feet of "net new" above-ground living area. The size of a home is the most significant factor linking affordable housing needs in Boulder to modifications of the existing single-family housing stock. Smaller additions of less than 500 square feet are less likely to be associated with increases in the

- need for affordable housing due to increased demand for lower income workers. Another primary reason for exempting smaller changes in floor area is for administrative efficiency.
- 3. For clarity and consistency with the original intent of this study, we sometimes use the term "demolition fee" throughout this report. However, it may be more effective to avoid structuring the fee specifically around full or partial home demolitions. While demolitions do represent the most relevant single-family projects, this approach could introduce administrative complexities and encourage homeowners and builders to dispute definitions or calculations of "demolitions" (e.g., if original foundations or walls are retained). Instead, regardless of demolition permit requirements, the fee should function as a nexus-based exaction, applying to any single-family property where the new or expanded home exceeds the previous home's size by more than 500 square feet.

ANNUAL FEE REVENUE ESTIMATE

• As described in Appendix B, based on an analysis of the number of lots/housing units demolished and replaced with larger homes and significant home additions in a typical year in Boulder, the imposition of the recommended fee is projected to provide approximately \$1,200,000 in annual funding for affordable housing.

CHAPTER II

WORK COMPLETED, APPROACH, AND OVERVIEW OF HOUSING MARKET CONDITIONS IN BOULDER

WORK COMPLETED

As described more fully below, the frequency, locations, and characteristics of single-family demolitions, their replacements, and major additions were identified. The type of housing unit replacements and additions potentially subject to a demolition fee are defined. An analysis of home sales, assessed values, and permit values was conducted to determine the difference in values between smaller, existing housing units and new housing units constructed to replace the smaller housing units or housing units expanded following purchases of the smaller housing units. The differences in household income between households in existing smaller homes and owners of larger replacement or expanded homes were estimated. The effects of additional income and associated local spending of households living in expanded single-family homes on Boulder's employment base and workforce needs are estimated. The resulting number of new workforce households that could be formed in Boulder if sufficient affordable housing were available is estimated. Feasibility shortfall or "financing gaps" to supply the needed affordable workforce housing are estimated, based on the difference between affordable housing costs at the income limits and prevailing market prices in Boulder for existing housing units. The maximum supportable impact fee is calculated by multiplying the financing gap per-unit by the total affordable housing need for each income level.

APPROACH

The analytical approach and methodology to quantify the Demand Nexus is summarized below.

STEP 1: Analyze Recent Trends in Single-Family Home Changes in Boulder

City permitting data and Boulder County assessment records are used to identify the frequency and locations of single-family home demolitions, their replacements, and other major additions. Lot sizes, home features, and other key attributes of recently built or expanded single-family homes in the Boulder market are reviewed to develop reasonable assumptions about typical replacements and expansions. Current valuations and recent qualified sales transactions (from the Boulder County Assessor) are summarized to assess market values and sales prices before and after typical changes.

STEP 2: Define Significant Single-Family Home Expansions Potentially Subject to Demolition Fee

The Demand Nexus analysis focuses on (i) demolitions and replacements resulting in a net increase of at least 500 square feet of above ground living area and (ii) major home additions exceeding 500 square feet of above ground living area. Because new or significantly expanded and remodeled single-family homes in Boulder currently transact for prices exceeding \$1,000 per square foot, and frequently much higher, this minimum threshold roughly equates to a marginal home value increase of about \$500,000 or more. Nexus estimates are modeled for three "prototypical" situations that result in expanded single-family homes, including:

	Scenario A:	Scenario B:	Scenario C:
	Demolition +	Demolition +	Significant
	Replacement	Replacement	Addition
Single-Family Lot Size	8,000 square feet	20,000 square feet	10,000 square feet
Previous Home Size	1,200 square feet	2,000 square feet	1,600 square feet
Previous Home F.A.R.*	0.15	0.10	0.16
Expanded Home Size	2,800 square feet	4,500 square feet	2,200 square feet
Expanded Home F.A.R.*	0.35	0.23	0.22
Net Increase in Home Size	1,600 square feet	2,500 square feet	600 square feet

STEP 3: Quantify Property Value and Household Income Changes Resulting from Expanded Homes

To assess the difference in value between existing smaller (and typically older) homes and the housing units constructed in their place or expanded, we reviewed recent single-family home sales data, assessed values, and reported building permit project costs. The analysis focuses on identifying the marginal increase in value resulting from demolition and replacement of existing single-family units, or significant additions, that increase the size of the home by at least 500 square feet. The key factors most influencing the marginal increases in value usually include the size of the existing single-family lot and home. GG+A then uses recent mortgage lending data to quantify the marginal household income increase required to purchase significantly expanded single-family homes (relative to previous homes).

STEP 4: Evaluate the Economic Effects of Higher-Income Expanded Home Buyers

This step quantifies how additional local spending of households living in expanded single-family homes are likely to affect Boulder's employment base and workforce needs. Using an economic input-output model (RIMS II multipliers from the U.S. Bureau of Economic Analysis), the analysis estimates the jobs created due to increased demand for goods and services in the local economy from higher-

income owners or larger expanded homes. Because workers employed in different industries often have very different wage and income levels, the employment impacts are identified by industry sector.

STEP 5: Estimate the Resulting Affordable Housing Needs and Financing Gaps

Based on the results of Step 4, the Demand Nexus then quantifies the resulting number of new workforce <u>households</u> that could be formed in Boulder if sufficient affordable housing were available. These estimates rely upon Public Use Microdata Samples (PUMS) from the 2023 American Community Survey for the geographic area corresponding to Boulder's primary labor shed. A conservative adjustment is made for "in-commuting," recognizing that even with sufficient affordable housing inventory, some new workers and their households will form or locate outside the city of Boulder because of lifestyle preferences or commuting efficiencies (among households with multiple workers).

Next, the feasibility shortfall or "financing gaps" to supply the needed affordable workforce housing are estimated, based on the difference between affordable housing costs at the income limits specified below in Table II-2 and prevailing market prices in Boulder for existing housing units:

TABLE II-2: Affordable Housing Prices as Percentage of Area Median Income					
	Income Level Range	Average Income Level			
Affordable Rental (Low/Moderate Income)	Below 80% AMI	50% - 60% AMI*			
Affordable Ownership (Middle Income)	80% - 120% AMI	100% AMI			
*Consistent with current Inclusionary Housing (IH) policies, the average affordable rent level is determined with 20% of units at 50% AMI and 80% of units at 60% of AMI.					
Source: Gruen Gruen + Associates					

STEP 6: Calculate Maximum Impact Fee for Residential Demolitions/Significant Additions

The final step in the Demand Nexus is to calculate the maximum supportable impact fee by multiplying the financing gap per-unit by the total affordable housing need for each income level. The maximum amounts are then expressed as a fee per square foot of expanded living area for each of the three prototypes.

The methodological steps are summarized in Figure II-1.

FIGURE II-1: Methodology Overview

1. Analyze Recent Trends in Single-Family Home Changes in Boulder Market

- Patterns of Change: Identify frequency and locations of demolitions, replacements, and additions.
- Lot and Home Characteristics: Document lot sizes, home features, and other key attributes.
- Pricing Trends: Examine typical differences in sales prices between smaller/older and larger/newer expanded homes.

2. Define Prototypical and 'Significant' Single-Family Home Expansions

- Demolitions and Replacements: Focus on cases with a net increase of 500+ square feet (often much larger).
- Additions: Include major home additions exceeding 500 square feet.

3. Quantify Value and Household Income Changes Resulting from Expanded Homes

- Key Factors: Consider lot size, home size, and age in pricing comparisons.
- Buyer Profiles: Examine characteristics of buyers for higher- and lower-priced homes.
- Income Requirements: Estimate the marginal household income increase required to purchase expanded homes.

4. Evaluate Economic Effects of Higher-Income Expanded Home Buyers

- Local Spending Impacts: Use economic input-output model (RIMS II multipliers) to estimate local job creation from increased demand for goods and services.
- Workforce Implications: Translate additional jobs into new workforce households, categorized by income levels.

5. Estimate Resulting Affordable Housing Needs and Financing Gaps

- Workforce Housing Demand: Quantify the number of new workforce households unable to afford market-rate housing in Boulder.
- Affordability Gaps: Measure the per-unit gap between affordable rents or purchase prices and prevailing market rates.

6. Calculate Maximum Supportable Fee

- Nexus Based Fee: Multiply financing gap per-unit by total housing need by income level.
- Per Square Foot: Convert maximum amounts to a fee per-square-foot of expanded living area.

SINGLE-FAMILY HOUSING PRICES IN CITY OF BOULDER

Table II-3 summarizes recent detached single-family housing sales prices and characteristics in the city of Boulder. Statistics are drawn from the Boulder County Assessor (for qualified sales) and are presented by size of home.

		1,180 -	1,670 - 2,350	> 2,350	
	< 1,180	1,669			
	Square Feet	Square Feet	Square Feet	Square Feet	Total
Number of Sales Transactions	149	150	150	150	599
Average Sales Price	\$958,750	\$1,199,770	\$1,636,257	\$2,547,999	\$1,586,743
Average Price Per Square Foot	\$951	\$845	\$816	\$821	\$842
Minimum Sales Price	\$180,400	\$233,400	\$575,000	\$1,050,000	\$180,400
Maximum Sales Price	\$2,500,000	\$2,868,000	\$4,650,000	\$8,700,000	\$8,700,000
Average Home Size ²	1,009	1,420	2,005	3,103	1,886
Average Number of Bedrooms	3.0	3.4	3.7	4.4	3.7
Average Year Built	1956	1961	1966	1984	1967

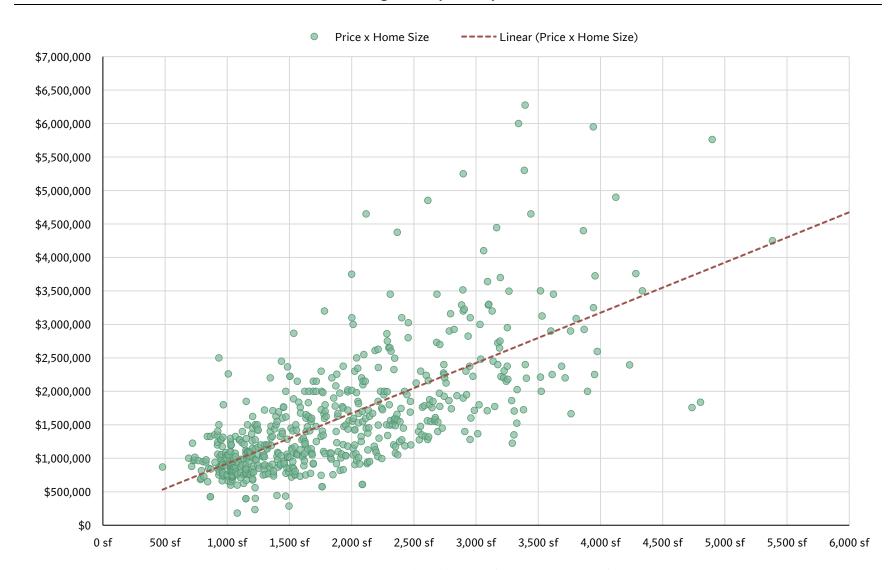
Sources: Boulder County Assessor; Gruen Gruen + Associates.

The total number of sales of 599 over the past year had an average sales price of over \$1,586,000 with an average per square foot sales price of \$842. The average home size was nearly 1,900 square feet with an average of 3.75 bedrooms. By quartile, the average sales price ranged from \$958,750 to \$2,547,999 with an average home size ranging from 1,009 to 3,103 square feet.

Figure II-2 includes a plot chart of single-family homes sold in the past year with a linear trend line indicating the typical relationship between home size and sales price.

² Above-grade residential living area in finished square feet.

FIGURE II-2: Recent Single-Family Sales by Home Size and Sales Price



Source: GG+A analysis of qualified sales (Sept 2023 - Aug 2024)

A strong correlation between single-family home size and expected sale prices exists in the Boulder market. Differences in home size alone, however, do not fully capture the value differential between smaller existing homes and larger replacement homes. Many of the largest single-family homes in Boulder also tend to be newer, with more recently built homes commanding a significant premium per square foot of above ground living space.

Table II-4 summarizes the same detached single-family housing sales (September 2023 -August 2024) in Boulder but categorized by the age of the home, according to its original year of construction.

	Built pre-1960	Built 1960-1979	Built 1980-1999	Built Since 2000
Number of Sales Transactions	189	234	117	59
Average Sales Price	\$1,452,913	\$1,329,224	\$1,508,117	\$3,192,693
Average Home Size ²	1,595	1,636	2,260	3,064
Average Number of Bedrooms	3.3	3.6	3.8	4.6
Average Price Per Square Foot	\$911	\$812	\$667	\$1,042

Sources: Boulder County Assessor; Gruen Gruen + Associates.

Single-family homes originally built prior to 1980 dominate the resale market in Boulder, making up approximately 71 percent of qualified sales transactions in the prior 12 months. These older homes sold for an average price of about \$1,400,000 or \$860 per square foot.

In contrast, detached single-family homes built since 2000, averaging nearly 3,100 square feet, sold for approximately \$3,200,000 or \$1,040 per square foot on average. This reflects a 21 percent premium, on a per square foot basis, compared to older and smaller homes built prior to 1980. In other words, recent sales confirm that new or expanded single-family homes in Boulder are likely to command significantly higher prices not only because of their larger living spaces but also due to their newer construction.

² Above grade residential living area (in finished square feet).

RECENT TRENDS RELATED TO NEW SINGLE-FAMILY HOME CONSTRUCTION AND SIGNIFICANT ADDITIONS

From 2018 through November 2024, the city issued Certificates of Occupancy for 255 new detached single-family homes. Annual completions of new detached single-family homes ranged from 33 to 45 units, excluding the 2020 Covid 19 pandemic shutdown year. Most of these new homes do not represent net additions to the single-family housing inventory as they often replace smaller existing homes through teardowns.

For purposes of this nexus analysis, significant single-family home additions are defined as projects with a recorded construction cost exceeding \$250,000 and an above-grade living area expansion of more than 500 square feet. Based on this definition, GG+A's review of permitting records suggests that approximately 150 such additions received Letters of Completion during the 2018-2024 period. These significant additions are usually new second floors above an existing home footprint ("pop tops"), main-floor enlargements, garage conversions into finished living spaces, and sometimes a combination of all three.

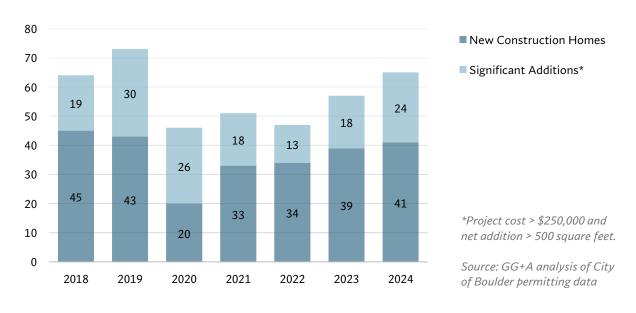


FIGURE II-3: New Single-Family Homes and Significant Additions Completed in Boulder

The permit data indicates that approximately 0.3 to 0.4 percent of Boulder's detached single-family housing stock has been replaced or significantly expanded each year.² This housing replacement and expansion activity is predominantly concentrated in Central and North Boulder.

² According to 2023 American Community Survey estimates, the city of Boulder contains about 17,500 detached single-family housing units: <u>City of Boulder - B25024 - Units in Structure.</u>

Gunbarrel **East Boulder** Crossroads **Colorado University Detached Single-Family Changes, 2018-2024** 0.5 1 1.5 mi Subcommunities **New Construction Homes** Significant Additions Sources: ESRI, Boulder County, City of Boulder, GG+A

MAP II-1: New Single-Family Homes and Significant Additions Completed (2018-2024)

Central Boulder comprised 40 percent of single-family construction activity and 38 percent of significant home additions from 2018 through November 2024. North Boulder comprised 27 percent of new construction activity and 11 percent of significant additions from 2018 through November 2024. South Boulder comprised 10 percent of new construction activity and 31 percent of significant additions from 2018 through November 2024. University Hill comprised 11 percent of new construction activity and 13 percent of significant additions.

CHARACTERISTICS OF SINGLE-FAMILY HOME DEMOLITIONS AND REPLACEMENTS

Since 2018, Affordable Housing Plan (AHP) review cases and waivers for single-family homes have been tracked alongside demolition permits to quantify the number and location of single-family home teardowns and replacements. According to data provided by city staff, 166 cases have been processed during this period, with an additional 33 cases currently pending (in review or awaiting approval) as of November 2024.

On average, 37 new detached single-family homes have been completed annually since 2018. The volume of AHP review cases and associated demolition permits—both completed and under review—has averaged approximately 29 homes per year. This suggests that single-family teardowns and replacements probably account for about three-quarters of all new single-family construction permitted in Boulder. Other single-family home inventory has been added through infill lots or the redevelopment of non-residential sites, although this is a much smaller source of new home construction.

Table II-5 summarizes the physical characteristics of the new homes resulting from single-family teardowns. This summary includes AHP review cases where existing single-family homes have been demolished and the replacement homes have been completed or substantially completed, according to county assessment records.

7,630 2,689 0.35 3.9 \$2,544,585 \$962	7,500 2,817 0.38 4.0 \$2,461,900
2,689 0.35 3.9 \$2,544,585	2,817 0.38 4.0
0.35 3.9 \$2,544,585	0.38 4.0
3.9 \$2,544,585	4.0
\$2,544,585	
	\$2,461,900
\$962	1 / - /
	\$879
21,996	17,416
3,862	3,621
0.18	0.21
4.2	4.0
\$4,321,900	\$3,672,100
\$1,086	\$994
es some homes recorded as	built in 2023-2024 fo
ffective prices in the market	
!	0.18 4.2 \$4,321,900

About one-half of all teardowns and replacements are on existing single-family lots smaller or larger than 10,000 square feet of land. Therefore, two relatively distinct categories of single-family teardowns are differentiated in terms of lot size, home size, and home value.

For newer homes on lots smaller than 10,000 square feet, the average home size is nearly 2,700 square feet of living area with an average of 3.9 bedrooms. The average 2024 market value is over \$2,500,000 with a per square foot living area value of \$962. The floor-area ratio is 0.35.

For newer homes on lots larger than 10,000 square feet of land, the average home size is nearly 3,900 square feet of living area with an average of 4.2 bedrooms. The average 2024 market value is approximately \$4,300,000 with a per square foot of living area value of \$1,086. The floor-area ratio is 0.18.

Characteristics of Single-Family Homes Planned for Demolition

Table II-6 summarizes characteristics for 33 existing single-family homes that have been proposed or approved for demolition and replacement. These include AFH review cases which are still "In Review" and other homes where projects have received approvals in 2023 or 2024, but demolition and replacement of the homes has not been completed.

	Average	Median
.ots < 10,000 Square Feet:		
Lot Size in Square Feet of Land Area	7,584	7,336
Above-Grade Residential Living Area	1,176	1,063
Floor-Area-Ratio ¹	0.16	0.14
Number of Bedrooms	2.9	3.0
Year Built	1955	1959
2024 Market Value ²	\$1,136,414	\$1,080,150
2024 Market Value Per Square Foot ²	\$966	\$1,016
ots > 10,000 Square Feet:		
Lot Size in Square Feet of Land Area	26,183	21,882
Above-Grade Residential Living Area	2,577	2,191
Floor-Area-Ratio ¹	0.10	0.10
Number of Bedrooms	3.8	4.0
Year Built	1954	1960
2024 Market Value ²	\$2,428,740	\$1,671,500
2024 Market Value Per Square Foot ²	\$942	\$763
Ratio of above-grade finished living area to land area.		
Boulder County Assessor valuation for 2024 tax year.		

The characteristics of existing homes which have been approved or proposed for demolition show a much lower average home size, market value, and floor-area ratio than the characteristics of recent single-family home replacements.

For existing homes on lots smaller than 10,000 square feet of land, the average home size is nearly 1,200 square feet of living area with an average of 2.9 bedrooms (versus an average home size of 2,700 square feet of living area for newer replacement homes). The average 2024 market value is \$1,100,000 with a per square foot living area value of \$966. The floor-area ratio is 0.16 (versus 0.35 for newer home replacements).

For existing homes on lots larger than 10,000 square feet of land, the average home size is nearly 2,600 square feet of living area with an average of 3.8 bedrooms (versus 3,900 square feet of living area for

newer replacement homes). The average 2024 market value is approximately \$2,400,000 with a per square foot of living area value of \$942. The floor-area ratio is 0.10 (versus 0.16 for newer replacement homes).

CHAPTER III

EMPLOYMENT IMPACTS OF HOUSEHOLDS THAT OCCUPY EXPANDED SINGLE-FAMILY HOMES

INTRODUCTION

Marginal increases in household earnings (income) will tend to result in an increase in personal consumption and spending within a local economy on everything from purchases of retail goods to healthcare services and dining and entertainment. In turn, the effect of the additional dollars circulating throughout a local economy generate additional employment (jobs) as sales to both basic and "non-basic" businesses increase³. To a much smaller extent, businesses that export most of their products or services (output) out of Boulder will also benefit from the increase in marginal incomes of residents which purchase larger replacement or expanded homes.

To estimate the effect of increased household income on employment generation from the replacement of or addition to smaller homes with larger homes, this study uses RIMS II multipliers from the Bureau of Economic Analysis to estimate the number of jobs from an economic "event". For purposes of this analysis, the economic "event" is the increase in household income associated with an increase in market value by occupants of new or significantly expanded homes in Boulder. RIMS II final demand employment multipliers are used to calculate the number of jobs by industry sector based on the increase in household income associated with each of the three prototypical expanded home scenarios described in the next section.

PROPERTY VALUE CHANGES RESULTING FROM EXPANDED HOMES DUE TO REPLACEMENTS OR ADDITIONS

Table III-1 summarizes three "prototypical" scenarios of expanded single-family homes. The scenarios are focused on:

- (i) demolitions and replacements resulting in a net increase of at least 500 square feet of above ground living area; and
- (ii) major home additions exceeding 500 square feet of above ground living area.

Because new or significantly expanded and remodeled single-family homes in Boulder currently transact for prices exceeding \$1,000 per square foot, and frequently much higher prices, this minimum threshold roughly equates to a marginal home value increase of about \$500,000 or more. The

³ Basic industries consist of businesses that sell primarily to external customers. Non-basic industries consist of primarily small businesses that sell to local customers, including basic and non-basic businesses. Examples of basic businesses include big manufacturing and mining companies, while non-basic businesses include restaurants, retailers, healthcare, personal service providers, local financial services, and so forth.

scenarios were developed based on the characteristics of recent single-family home replacements and proposed or approved single-family home demolitions described in Tables II-5 and II-6.

	Previous Home	Expanded Home	Net Increase
Scenario A: Smaller Lot Demolition and Repl	acement		
Single-Family Lot Size in Square Feet	8,000	8,000	
Home Size in Square Feet ¹	1,200	2,800	+1,600
Floor-Area-Ratio	0.150	0.350	+0.20
Typical Value Per Square Foot	\$900	\$1,100	+\$200
Expected Sales Price	\$1,080,000	\$3,080,000	+\$2,000,000
Scenario B: Larger Lot Demolition and Repla	cement		
Single-Family Lot Size in Square Feet	20,000	20,000	
Home Size in Square Feet ¹	2,000	4,500	+2,500
Floor-Area-Ratio	0.100	0.225	+0.125
Typical Value Per Square Foot	\$850	\$1,150	+\$300
Expected Sales Price	\$1,700,000	\$5,175,000	+\$3,475,000
Scenario C: Significant Home Addition and R	emodel		
Single-Family Lot Size in Square Feet	10,000	10,000	
Home Size in Square Feet ¹	1,600	2,200	+600
Floor-Area-Ratio	0.160	0.220	+0.06
Typical Value Per Square Foot	\$900	\$1,050	+\$150
Expected Sales Price	\$1,440,000	\$2,310,000	+\$870,000
Above-grade finished living area.			
	rce: Gruen Gruen + Associa	tas	

Scenario A shows a change in characteristics of a smaller lot (less than 10,000 square feet of land) home demolition and replacement. Lot size is assumed to be 8,000 square feet of land with the home size increasing from 1,200 to 2,800 square feet of living area, an increase of 1,600 square feet. The floor-area ratio is assumed to increase by 0.20, from 0.15 to 0.35. The home value is assumed to increase by \$200 per square foot, from \$900 to \$1,100 per square foot. Similarly, the total value is assumed to increase by \$2,000,000, from \$1,080,000 to \$3,080,000.

Scenario B shows a change in characteristics of a larger lot (greater than 10,000 square feet of land) home demolition and replacement. Lot size is assumed to be 20,000 square feet of land with the home size increasing from 2,000 to 4,500 square feet of living area, an increase of 2,500 square feet. The floor-area ratio is assumed to increase by 0.125, from 0.10 to 0.225. The home value is assumed to increase by \$300 per square foot, from \$850 to \$1,150 per square foot. Similarly, the total value is assumed to increase by nearly \$3,500,000, from \$1,700,000 to \$5,175,000.

Scenario C shows a change in characteristics of a 10,000 square foot lot home with significant expansion and remodel. The home size is assumed to increase by 600 square feet, from 1,600 to 2,200 square feet of living area. The floor-area ratio is assumed to increase by 0.06, from 0.16 to 0.22. The home value is assumed to increase by \$150 per square foot, from \$900 to \$1,050 per square foot. Similarly, the total value is assumed to increase by \$870,000 from \$1,440,000 to \$2,310,000.

HOUSEHOLD INCOME CHANGES RESULTING FROM EXPANDED HOMES

Table III-2 presents Home Mortgage Disclosure Act data for 2023 single-family home purchase loan originations in City of Boulder census tracts. This data establishes the relationship between (a) home value and (b) household income. The relationship is not linear, as higher priced homes tend to have larger downpayments, so the data is grouped into priced brackets.

TABLE III-2: Originated Home Purchase Loan Statistics ¹ for Single-Family Dwellings in City of Boulder Census Tracts					
	Average Applicant	Average Property	Property Value	Average Mortgage Loan	Average Loan-to-
Property Value	Income ²	Value	/ Income Ratio	Amount	Value
Less than \$1,000,000	\$190,208	\$627,108	3.30	\$453,291	72%
\$1,000,000 - \$1,499,999	\$292,874	\$1,218,208	4.16	\$764,371	63%
\$1,500,000 - \$1,999,999	\$401,087	\$1,679,058	4.19	\$1,025,290	61%
\$2,000,000 - \$2,499,999	\$531,892	\$2,236,081	4.20	\$1,505,811	67%
\$2,500,000 and Above	\$824,000	\$4,077,115	4.95	\$2,268,077	56%
Total	\$304,690	\$1,234,147	4.05	\$785,988	64%

¹ Includes 2023 home purchase loans originated for a primary residence. Excludes about 15% of all home purchase loans which related to a "second residence" or "investment property."

Sources: Federal Financial Institutions Examination Council, Home Mortgage Disclosure Act (HMDA) Data; Gruen Gruen + Associates.

The average loan to value ratio for homes valued at \$1,499,999 or less ranges from 63 to 72 percent. The property value to income ratio (i.e., average property value divided by average applicant income) ranges from 3.3 to about 4.2. For homes valued between \$1,500,000 and \$2,499,999, the average loan to value ratio ranges from 61 to 67 percent. The property value to income ratio rises to about 4.2. For homes valued at \$2,500,000 or higher, the average loan to value ratio falls to 56 percent and the average property value to income ratio rises to 4.95.

Table III-3 shows the net increase in household income resulting from the prototypical expanded homes. The price to income ratios shown above in Table III-2 are used to estimate the annual household income of the expected sales price of the previous home and the expanded home in each of the three scenarios.

² Annual gross (pre-tax) income for mortgage underwriting purposes.

	Previous Home	Expanded Home	Net Increase
Scenario A: Smaller Lot Demolition + Replaceme	ent		
Expected Sales Price	\$1,080,000	\$3,080,000	
Price-to-Income Ratio	4.16	4.95	
Annual Household Income ¹	\$260,000	\$620,000	\$360,000
Scenario B: Larger Lot Demolition + Replacemer	nt	-	
Expected Sales Price	\$1,700,000	\$5,175,000	
Price-to-Income Ratio	4.19	4.95	
Annual Household Income ¹	\$410,000	\$1,050,000	\$640,000
Scenario C: Significant Home Addition			
Expected Sales Price	\$1,440,000	\$2,310,000	
Price-to-Income Ratio	4.16	4.20	
Annual Household Income ¹	\$350,000	\$550,000	\$200,000

Based on the estimated increase in the price-to-income ratio for the households purchasing expanded homes to 4.95 from 4.16 for the prototypical smaller lot "Scenario A", the average household income is estimated to increase from \$260,000 to \$620,000 for a net increase of \$360,000.

Given the estimated increase in the price-to-income ratio of 4.19 to 4.95 for the prototypical larger lot demolition and replacement "Scenario B", the average household income is estimated to increase by \$640,000 (from \$410,000 to \$1,050,000).

Based on the estimated smaller increase in the price-to-income ratio for the households purchasing expanded homes to 4.20 from 4.16 for the prototypical significant home addition "Scenario C", the average household income is estimated to increase from \$350,000 to \$550,000 for a net increase of \$200,000.

ESTIMATED EMPLOYMENT IMPACTS BY INDUSTRY SECTOR

Table III-4 summarizes the employment impacts by industry sector in Boulder for each of the three scenarios. The jobs generated by industry sector are derived from the estimated increases in household income shown above in Table III-3. The RIMS II final demand employment multipliers for Boulder County estimate the number of jobs created with each \$1,000,000 of earnings (i.e., change in household income). Table C-1 in Appendix C includes the household sector employment multipliers for Boulder County, expressed in terms of jobs (employment) created for each \$1,000,000 of household earnings. The estimates assume that 75 percent of the countywide jobs created will occur locally in the city of Boulder.4

	Scenario A	Scenario B	Scenario C
Industry Sector	# Jobs	<u>#</u> Jobs	<u>#</u> Jobs
Construction	0.003	0.005	0.002
Manufacturing	0.026	0.046	0.014
Wholesale Trade	0.024	0.042	0.013
Retail Trade	0.199	0.354	0.111
Transportation and Warehousing	0.009	0.016	0.005
Information	0.030	0.053	0.017
Finance, Insurance, and Real Estate	0.369	0.656	0.205
Professional and Business Services	0.084	0.149	0.047
Education and Health Care Services	0.247	0.438	0.137
Leisure and Hospitality	0.180	0.320	0.100
Other/Personal Services	0.082	0.146	0.046
Other ²	0.027	0.048	0.015
Total Employment	1.279	2.274	0.711

Includes unclassified jobs and sectors with small numbers of workers (utilities, natural resources, etc.).

Based on the RIMS II employment multipliers and estimated net increase in household income associated with each scenario, the total number of jobs created in Boulder ranges from 0.71 jobs for Scenario C, 1.28 jobs for Scenario A, and 2.27 jobs for Scenario B. Jobs in finance, insurance, and real estate, education and healthcare, retail trade, and leisure and hospitality make up about three quarters of the added jobs in Boulder.

Sources: Bureau of Economic Analysis, RIMS II multipliers; Gruen Gruen + Associates.

⁴ Boulder represents about one-half of the countywide employment base and likely comprises a somewhat higher share of economic output in the county (with a higher concentration of non-basic "export" industries located in the city). Additionally, by definition, most personal consumption and spending of expanded higherincome home occupants will occur directly within the city of Boulder.

CHAPTER IV

AFFORDABLE HOUSING DEMAND NEXUS CALCULATIONS

INTRODUCTION

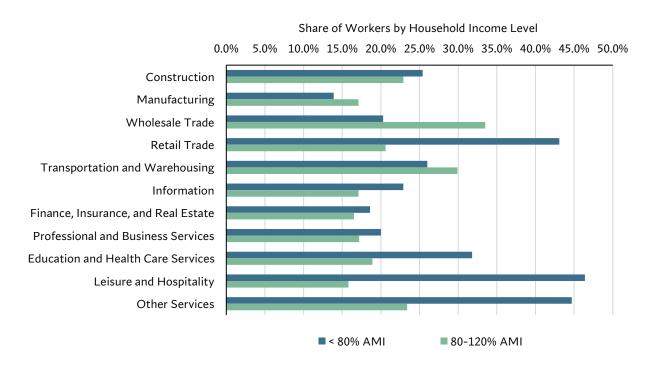
As reviewed in Chapter III, an increase in demand for local goods and services - driven by an increase in household income resulting from purchases of larger replacements or expanded homes in Boulder - will generate additional jobs. This chapter estimates the number of new workforce households formed by these additional workers, based on the distribution of workers by household size and income, as well as the average number of workers per household.

An estimate is then presented of the number of new workforce households unable to afford marketrate housing in Boulder. In addition, an estimate is made of the per-unit financial gap between affordable rents or purchase prices and prevailing market rates.

WORKFORCE HOUSEHOLD FORMATION BY INCOME LEVEL

Table C-2 in Appendix C includes an analysis of workers and workforce households in Boulder's primary labor shed. The household income distribution of workers is summarized by sector of employment. The analysis is based on GG+A analysis of Public Use Microdata Samples ("PUMS" data) from the 2023 American Community Survey. Figure IV-1 illustrates the results of this analysis.

FIGURE IV-1: Distribution of Workers by Industry of Employment and Household Income



Approximately 40 to 45 percent of workers employed in the Retail Trade, Leisure and Hospitality, and Other Services in the local economy live in a Low- or Moderate-Income household (defined as households with incomes below 80 percent of AMI). About 25 percent and 32 percent of workers employed in the Construction and Education and Healthcare sectors, respectively, also live in a Low-or Moderate-Income household.

About 20 to 25 percent of workers employed in the Construction, Retail Trade, Education and Health Care services and Other Services categories live in a Middle-Income household (defined as household incomes from 80 percent to 120 percent of AMI). About 17 percent of workers employed in the Leisure and Hospitality sector live in a Middle-Income household.

Commuting Patterns

According to the 2022 Boulder Valley Employee Survey for Transportation, 34 percent of the surveyed workers both lived and worked in Boulder. Other secondary data including U.S. Census Bureau estimates suggest that a smaller share of workers employed in Boulder also live in the community – about 18 percent as of 2022 estimates. One factor driving these commutation patterns is the imbalance between jobs and housing units in Boulder, an imbalance that a housing nexus fee is intended to help correct.

The nexus analysis assumes that two-thirds of new workers will form or locate their households within Boulder if housing is available and affordable. The remaining one-third of new workers are assumed to commute-in for employment in Boulder, whether for lifestyle preference or other economic reasons.⁵

Workers per Household

Because most workforce households include more than one wage earner, the estimates of household formation reflect an average of 1.37 to 1.88 workers per household. The estimates of average workers per household are drawn from the 2023 PUMS data for workers living in Boulder's primary labor shed. Lower-income households tend to have fewer workers, and vice versa with higher-income households having more employed workers in the household.

Henry R. Hyatt, "Coworking couples and the similar jobs of dual-earner households," Monthly Labor Review, U.S. Bureau of Labor Statistics, November 2019, https://doi.org/10.21916/mlr.2019.23

⁵ Many workers form households with other workers who are often employed in different locations and communities. Analysis by a U.S. Census Bureau economist, for example, found that approximately 41 percent of "dual-earner households" were employed in Census Blocks located more than 10 miles apart, and 18 percent were employed more than 25 miles apart.

Table IV-1 summarizes the resulting estimates of new workforce households formed in Boulder, by income level, for each of the prototypical single-family home replacement or additions scenarios.

	< 60%	60-79.9%	80-119.9%	≥ 120%
	AMI	AMI	AMI	AMI
Scenario A: Smaller Lot Demolition	ı and Replacement			
Additional Workers	0.269	0.132	0.233	0.627
In-Commuting Factor	33.3%	33.3%	33.3%	33.3%
Workers per Household	1.37	1.48	1.65	1.88
New Workforce Households	0.131	0.059	0.094	0.222
Scenario B: Larger Lot Demolition	and Replacement			
Additional Workers	0.478	0.234	0.414	1.115
In-Commuting Factor	33.3%	33.3%	33.3%	33.3%
Workers per Household	1.37	1.48	1.65	1.88
New Workforce Households	0.233	0.105	0.084	0.395
Scenario C: Significant Home Addi	tion and Remodel			
Additional Workers	0.149	0.073	0.129	0.348
In-Commuting Factor	33.3%	33.3%	33.3%	33.3%
Workers per Household	1.37	1.48	1.65	1.88
New Workforce Households	0.073	0.033	0.052	0.124
¹ Excludes share of workers that do n				

The distribution of workers by household income does not include the share of workers that do not live in a household (group quarters) such as university dormitories. Scenario A has a projection of a total of 1.261 workers per expanded home. Adjusting this estimate downward by one-third (for incommuting workers) and then dividing by an average 1.66 workers per household results in an estimate of a total of 0.51 new workforce households per replacement or expanded home.

Scenario B has a projection of a total of 2.241 workers per replacement or expanded home. This results in an estimate of a total of 0.90 new workforce households per expanded home. Scenario C has a projection of total 0.70 workers per expanded home, resulting in an estimate of a total of 0.28 new workforce households per expanded home.

For all three scenarios, about one-third of workforce households are estimated to be Low- or Moderate-Income households with incomes below 80 percent of AMI. Another 19 percent of households are estimated to be Middle-Income households with incomes of 80 to 120 percent of AMI. Forty-four percent of workforce households are estimated to have incomes exceeding 120 percent of AMI.

AFFORDABLE HOUSING FEASIBILITY GAPS

Table IV-2 summarizes the estimated market-rate housing rents and affordable housing rents at 50 and 60 percent of AMI.

TABLE IV-2: Estimated Feasibility 50 to 60 Percent of Arc	Gap for Affordable Kental Ho ea Median Income (AMI)	ousing at
	50% AMI	60% AMI
Average Market Rent ¹	\$1,930	\$1,930
2024 Affordable Gross Rent ²	\$1,414	\$1,702
Less: Utility Allowance ³	(\$53)	(\$53)
Monthly Affordable Rent	\$1,361	\$1,649
Annual Difference to Market	(\$6,825)	(\$3,366)
Per-Unit Value Differential (Gap) ⁴	(\$136,500)	(\$67,320)
Average Per Unit Value Differential (Gap) ⁵	(\$81	,156)

¹ Based on CoStar Group Inc. summary of average rents in the Boulder apartment market October 2024. Average rent based on a unit mix including 25% studios, 50% 1-bedroom units, and 25% 2-bedroom units.

Sources: CoStar Group, Inc.; City of Boulder; Colorado Division of Housing; Gruen Gruen + Associates.

The difference between the market-rate and affordable rents at 50 percent and 60 percent of AMI is estimated to be \$6,825 per year at 50 percent of AMI and \$3,366 per year at 60 percent of AMI. The difference is based on an estimate of average monthly market rent of \$1,930 and affordable monthly rent of \$1,360 at 50 percent of and \$1,649 at 60 percent of AMI. Assuming a 5.0 percent capitalization rate or required yield on the purchase of income-producing property, the annual differences equate to an average per-unit value difference between market-rate units and affordable units of \$136,500 for a unit at 50 percent of AMI and \$67,320 for a unit at 60 percent of AMI.

The average feasibility "gap," weighted with a 20 percent allocation to units at 50 percent of AMI and 80 percent allocation to units at 60 percent of AMI, is estimated to be approximately \$81,200 per unit.

² FY 2024 City of Boulder Income & Rent Limits.

³ 2024 allowances for natural gas and electric in multi-family units (Metro Denver/Boulder).

⁴ Assumes 5% market capitalization rate.

⁵ Average based on 20/80 allocation of 50 percent of AMI and 60 percent of AMI.

Table IV-3 summarizes the estimated market-rate sales prices and affordable sales prices at 80 and 120 percent of AMI.

TABLE IV-3: Estimated Feasibility Gap for Afford 80 to 120 Percent of	dable Ownership Housing (C f Area Median Income	ondos/Townhome
	80% AMI	120% AMI
Average Market Sales Price ¹	\$532,700	\$532,700
2024 Income Limit ²	\$96,360	\$144,550
Affordable Price/Income Ratio ³	3.25	3.25
Affordable Sales Price	\$313,170	\$469,788
Per-Unit Value Differential (Gap)	(\$219,530)	(\$62,913)
Average Per Unit Value Differential (Gap) ⁴	(\$14)	1,221)

¹ Average resale price in city of Boulder, September 2023 through August 2024. Excludes detached single-family homes. The average price is based on 50% 1-bedroom units and 50% 2-bedroom units.

Sources: City of Boulder; Boulder County Assessor; Gruen Gruen + Associates.

The difference between the market rate and affordable sales prices at 80 percent and 120 percent of AMI is estimated to be \$219,530 at 80 percent of AMI and \$62,913 at 120 percent of AMI. The affordable sales price is based on a price-to-income ratio of 3.25 which assumes a purchase price with a downpayment of five percent and a 6.9 percent interest rate on a 30-year loan. On average, the per unit value gap for 80 percent and 120 percent of AMI is \$141,221.

²Adjusted for household size, assuming 1.5 persons per bedroom.

³ Ratio assumes 5% downpayment with 30-year loan at 6.9% interest rate. Annual mortgage insurance of 0.5% (of loan) and annual property tax, insurance, and other expenses assumed to be 1.25% of home price.

⁴Average based on 50/50 allocation of 80 percent of AMI and 120 percent of AMI.

ESTIMATES OF THE NEED FOR AFFORDABLE HOUSING UNITS

Table IV-4 summarizes the need for affordable housing units generated by the replacement or additions of existing homes with larger homes. The number of units are shown for households with less than 80 percent of AMI and between 80 and 120 percent of AMI.

TABLE IV-4: New Affordable Housing Units by Income Level ¹			
	< 80% AMI	80-120% AMI	
Scenario A: Smaller Lot Demolition and Rep	lacement		
New Workforce Households	0.190	0.094	
Affordable Allocation ²	100% rental	60% ownership	
Affordable Needs # Units ³	0.200	0.059	
Scenario B: Larger Lot Demolition and Repla	ncement		
New Workforce Households	0.338	0.167	
Affordable Allocation ²	100% rental	60% ownership	
Affordable Needs # Units ³	0.356	0.106	
Scenario C: Significant Home Addition and F	Remodel		
New Workforce Households	0.106	0.052	
Affordable Allocation ²	100% rental	60% ownership	
Affordable Needs # Units ³	0.111	0.033	
¹ Excludes new households generated with inc	comes greater than 120% of AMI.		
$^{\rm 2}{\rm Based}$ on current housing tenure in the Bould	der labor shed for 60% ownership alloc	ation among Middle-Income	
households with 80-120% of AMI; renters ear	<u> </u>	ket rents.	
³ Includes frictional vacancy factor of five perc	ent.		
Sources: Bureau of Economic Analys	is, U.S. Census Bureau, 2023 PUMS; G	ruen Gruen + Associates.	

Under Scenario A, for every smaller lot demolition of an existing smaller home and replacement with a larger home, an additional 0.19 new workforce households would be formed in Boulder with incomes below 80 percent of AMI. This would equate to the need for 0.2 rental units at prices affordable to households with incomes below 80 percent of AMI. This housing unit estimate includes a five percent fractional vacancy factor to permit mobility in the housing market. Assuming that 60 percent of middle-income households (80 percent to 120 percent of AMI) live in ownership housing in Boulder, under Scenario A the need for affordable middle-income housing is 0.059 units at prices affordable to households with incomes ranging from 80 percent to 120 percent of AMI.

Under Scenario B for every larger lot demolition of an existing smaller home and replacement with a larger home, an additional 0.338 new workforce households would be formed in Boulder with incomes below 80 percent of AMI. This would equate to the need for about 0.36 rental units at prices affordable to households with incomes below 80 percent of AMI. Again, assuming that 60 percent of middle-income households (80 percent to 120 percent of AMI) live in ownership housing in Boulder, under

Scenario B the need for affordable middle-income housing is 0.106 units at prices affordable to incomes ranging from 80 percent to 120 percent of AMI.

Under Scenario C for every significant addition to a smaller home, an additional 0.106 new workforce households would be formed in Boulder with incomes below 80 percent of AMI. This would equate to the need for about 0.11 rental units at prices affordable to households with incomes below 80 percent of AMI. The need for affordable middle-income housing is 0.033 units at prices affordable to households with incomes ranging from 80 percent to 120 percent of AMI.

MAXIMUM NEXUS FEES

This section presents the calculations of the maximum nexus fees based on the financial gap per unit for each income level relative to the total affordable housing unit need by income level associated with:

- (1) demolitions and replacements resulting in a net increase of at least 500 square feet of above ground living area; and
- (2) major home additions exceeding 500 square feet of above ground living area.

For the Scenario A prototype in which a smaller lot (8,000 square feet of land) home (of 1,200 square feet of living area) is replaced with a larger home (of 2,800 square feet of living area), the net additional living area of 1,600 square feet is used to calculate a nexus fee per square foot.

For the Scenario B prototype in which a larger lot (20,000 square feet of land) home (of 2,000 square feet of living area) is replaced with a larger home (of 4,500 square feet of living area), the additional net living area of 2,500 square feet is used to calculate a nexus fee per square foot.

For the Scenario C prototype in which an existing home of 1,600 square feet of living area on a 10,000-square-foot lot is expanded to 2,200 square feet of living area, the net addition of 600 square feet is used to calculate a nexus fee per square foot. Table IV-5 summarizes the maximum nexus fee calculations assuming.

	Scenario A	Scenario B	Scenario C
Affordable Rental Unit Need, Less Than 80% AMI	0.200	0.356	0.111
Average Financial Gap @ 50% to 60% AMI	\$81,156	\$81,156	\$81,156
Maximum Fee Per Expanded Home	\$16,246	\$28,881	\$9,025
Maximum Fee per Square Foot of Added Living Area ¹	\$10.15	\$11.55	\$15.04
Affordable Ownership Unit Need, 80% to 120% AMI	0.059	0.106	0.033
Average Financial Gap @ 80% to 120% AMI	\$141,221	\$141,221	\$141,221
Maximum Fee Per Expanded Home	\$8,398	\$14,929	\$4,665)
Maximum Fee per Square Foot of Added Living Area ¹	\$5.25	\$5.97	\$7.78
Total Maximum Fee Per Square Foot ¹	\$15.40	\$17.52	\$22.82

¹ For the Scenario A prototype net additional living area of 1,600 square feet is used to calculate a nexus fee per square foot. For the Scenario B prototype net additional living area of 2,500 square feet is used to calculate a nexus fee per square foot. For the Scenario C prototype net addition of 600 square feet of living area is used to calculate a nexus fee per square foot.

Source: Gruen Gruen + Associates

The maximum fee per expanded home is derived by multiplying the average financial gaps by the estimated additional affordable rental and affordable ownership housing needs. Under Scenario A for the demolition of a small home on a small lot and replacement with a larger unit, the maximum fee per unit is approximately \$24,600. Dividing by the estimated net living area increase of 1,600 square feet results in a maximum fee of \$15.40 per square foot of additional living area. Most of the maximum fee, about two thirds, is attributable to affordable rental housing needs among workforce households generated with incomes below 80 percent of AMI.

Under Scenario B for the demolition of a small home on a larger lot and replaced with a larger unit, the maximum fee per unit is approximately \$43,800. Dividing by the estimated net living area increase of 2,500 square feet results in a maximum fee of \$17.52 per square foot of additional living area. Again, about two thirds of the maximum nexus fee is attributable to affordable rental housing needs among workforce households generated with incomes below 80 percent of AMI.

Under Scenario C for the addition to a smaller home, the maximum fee per unit is approximately \$13,700. Dividing by the estimated net living area increase of 600 square feet results in a maximum fee of \$22.82 per square foot of additional living area.

CHAPTER V

NEXUS FEE FEASIBILITY ANALYSIS

INTRODUCTION

Adopting an affordable housing demolition or linkage fee requires consideration of its impact on residential development feasibility. Such a fee represents an additional capital cost that will ultimately affect either consumers (homeowners) or homebuilders. Because the fee can be set at any level between \$1 and the maximum nexus-based fee (refer to Table IV-5), it is important to determine a rate that supports policy goals without rendering single-family home replacement and expansion projects financially unviable - an outcome that would (a) result in no housing construction activity and no fee revenue being generated and (b) discourage improvement and maintenance of the single-family housing stock.

This analysis evaluates the impact of an additional fee on the feasibility of single-unit residential projects using a static proforma model developed for prototypical scenarios, including single-family home demolition, replacement, and expansion. In this context, "feasibility" is defined from the perspective of a speculative investor or builder. Such a builder typically purchases an existing single-family lot, constructs a new home (or renovates and expands the existing structure), and aims to sell the property at a price including a reasonable profit margin.

SUMMARY

Table V-1 summarizes the financial effects on returns of the imposition of a \$15.00 per square foot demolition fee on speculative single-family housing demolition and replacement and addition projects.

TABLE V-1: Impacts of Demolition Fee on Single-Family Unit Project Feasibility				
	Homebuilder	Profit		
	Net Profit ¹	Margin ²		
Without Demolition Fee:				
Scenario A - Smaller Lot Demolition and Replacement	\$457,900	14.9%		
Scenario B - Larger Lot Demolition and Replacement	\$683,300	13.2%		
Scenario C - Significant Home Addition and Remodel	\$227,000	9.8%		
With Demolition Fee of \$15 Per Additional Square Foot:				
Scenario A - Smaller Lot Demolition and Replacement	\$433,900	14.1%		
Scenario B - Larger Lot Demolition and Replacement	\$645,800	12.5%		
Scenario C - Significant Home Addition and Remodel	\$218,000	9.4%		
1 Sales revenues less total costs (acquisition, development, permitt 2 Net Profit as percent of gross sales price.	ting, selling expenses).			
Source: Gruen Gruen + A	Associates			

Under the estimates reviewed in this chapter, the net profit on the Scenario A demolition of a small home on a small lot and replacement with a larger unit, the estimated profit per unit is estimated to decline by 8/10ths of one percent or 80 basis points from 14.9 percent (\$457,900 per unit) to 14.1 percent (\$433,900 per unit, a decrease of \$24,000).

The net profit on Scenario B larger lot demolition and replacement with a larger unit, the estimated profit per unit is estimated to decline by 7/10ths of one percent or 70 basis points from 13.2 percent (\$683,300 per unit) to 12.5 percent (\$645,800 per unit).

The net profit on Scenario C (significant home addition) is estimated to decline by 4/10ths of one percent or 40 basis points to 9.4 percent (\$218,000), from 9.8 percent (\$227,000).

Even with the demolition fee under current typical development costs and obtainable sales prices for most neighborhoods the scenarios analyzed are likely to be financially feasible for private builders to undertake.

DEVELOPMENT COSTS

Cost estimates are based upon interviews with local builders, review of secondary cost data including permit valuations, and analysis of current fee schedules for the city of Boulder. Cost assumptions include the categories and items described below.

Land Acquisition

• Acquisition cost totaling \$1,080,000 to \$1,700,000 for the three sizes of lots/homes modeled in the demand nexus analysis (ranging in size from an 8,000 to 20,000 square foot lot).

Hard Construction

- Demolition cost of \$25 per square foot of existing structure.
- Additional site work cost of \$5 per square foot of lot area (driveways, landscaping, etc.).
- Vertical construction cost of \$400-\$450 per square foot for larger, new homes.
- Vertical construction and remodeling cost of \$600 per square foot for smaller home expansions.

Permitting Fees

- Entitlement, plan review, and building permit fees equal to two percent (2%) of hard construction cost.
- City and County use tax of five percent (5%) on construction building materials.
- Capital Facility Impact Fee of about \$4,100 to \$9,100 per home, based on net square feet added.
- Proposed Demolition (nexus) Fee of \$15 per square foot, based on net square feet added.

Other Soft Costs

- Architectural and engineering, professional services (e.g., legal, design), taxes and insurance, general administrative, and warranty reserve costs equal to ten percent (10%) of hard construction costs.
- Construction financing costs equal to three percent (3%) of hard construction costs. This is commensurate with a 50 percent loan-to-cost over 18 months with a 7.5 percent annual interest rate.

Table V-2 summarizes the estimated development costs for the three prototypical development scenarios.

	Scenario A	Scenario B	Scenario C
	Teardown and	Teardown and	Addition and
Project Type	Replacement	Replacement	Remodel
Single-Family Lot Size	8,000 sf	20,000 sf	10,000 sf
Expanded Home Size	2,800 sf	4,500 sf	2,200 sf
Net Increase in Home Size	1,600 sf	2,500 sf	600 sf
Category	<u>Per Unit</u>	<u>Per Unit</u>	<u>Per Unit</u>
Acquisition Cost ¹	\$1,080,000	\$1,700,000	\$1,440,000
Hard Construction Cost	\$1,190,000	\$2,175,000	\$460,000
Permit Fees ²	\$83,493	\$139,389	\$33,878
Other Soft Cost	\$169,375	\$307,814	\$65,686
Total Development Cost	\$2,522,868	\$4,322,202	\$1,999,563
Per-Square-Foot	\$901	\$960	\$909

For Scenario A, an existing home is estimated to be purchased for \$1,080,000 and then fully demolished and replaced with a larger home of 2,800 square feet. Estimated hard construction costs of \$1,190,000 plus estimated permit fees of nearly \$83,500, and other soft costs of more than \$169,000, results in a total estimated development cost of nearly \$2,523,000. Total development costs are estimated at \$901 per square foot.

For Scenario B, an existing home is estimated to be purchased for \$1,700,000 and replaced with a larger home of 4,500 square feet. Estimated hard construction costs of \$2,175,000 plus estimated permit fees of nearly \$140,000, and other soft costs of more than \$307,000, results in a total estimated development cost of \$4,322,000. Total development costs are estimated at \$960 per square foot.

For Scenario C, an existing home is purchased at \$1,440,000 and then expanded with a 600-square-foot addition. The hard construction costs are estimated at \$460,000 for the addition and remodeling of the existing home. Additional permit fees and soft costs are estimated at approximately \$100,000, indicating a total acquisition and development cost of nearly \$2,000,000 or \$909 per square foot.

DEVELOPMENT FEASIBILITY ANALYSIS RESULTS

Table V-3 presents a static cost and sales proforma for each of the prototypical home replacement or expansion scenarios.

Scenario A	Scenario B	Scenario C
\$3,080,000	\$5,175,000	\$2,310,000
(\$123,200)	(\$207,000)	(\$92,400)
\$2,956,800	\$4,968,000	\$2,217,600
(\$2,522,868)	(\$4,322,202)	(\$1,999,563)
\$433,932	\$645,798	\$218,037
14.1%	12.5%	9.4%
oot of additional living a	area.	
	\$3,080,000 (\$123,200) \$2,956,800 (\$2,522,868) \$433,932 14.1%	\$3,080,000 \$5,175,000 (\$123,200) (\$207,000) \$2,956,800 \$4,968,000 (\$2,522,868) (\$4,322,202) \$433,932 \$645,798

Sale revenues, net of commissions and closing costs to sell the homes, are estimated to be approximately \$2,957,000 for Scenario A, \$4,968,000 for Scenario B, and \$2,218,000 for Scenario C.

The estimates of total acquisition and development cost including the proposed nexus fee, ranging from about \$900 to \$960 per square foot or \$2,000,000 to \$4,322,000 in the aggregate, indicate that a builder/developer's "net profit" on each project would be expected to range from a low of \$218,000 to a high of \$646,000.

The associated profit margins range from 9.4 up to 14.1 percent of the gross sale prices. For perspective, note that the National Association of Home Builder's recent cost survey⁶ indicates an average single-family homebuilding profit margin of 11.0 percent. The aggregate profit per home, however, is significantly lower (\$72,971) than estimated to apply to the prototypical home expansion projects in Boulder.

⁶ National Association of Home Builders, "Cost of Constructing a Home – 2024 Edition." January 20, 2025: <a href="https://www.nahb.org/-/media/NAHB/news-and-economics/docs/housing-economics-plus/special-studies/2025/special-study-cost-of-constructing-a-home-2024-january-2025.pdf?rev=00a42a1ce63b4a22a4dba9bda8af954b

APPENDIX A

AFFORDABLE HOUSING FEE EXAMPLES

A limited number of municipalities impose fees or exactions on single-unit housing projects. Policies vary significantly in scope, applicability, exemptions, and fee structure. The matrix on the following page (Table A-1) provides examples of affordable housing-related taxes and fees that apply to individual single-family home projects in other communities.

Several affluent communities along the north shore of Chicago have enacted a housing "Demolition Tax" to fund affordable housing efforts. These policies impose fixed tax amounts per demolished home, irrespective of project size or cost. A larger, but still small number of communities, including Denver and Aspen, impose affordable housing linkage, impact, or mitigation fees on single-unit residential projects. Many of these municipalities provide exceptions for accessory dwelling units (ADUs) and smaller home expansions. Denver, for example, exempts home additions of less than 400 square feet while Aspen charges lower housing mitigation fees for home expansions that do not exceed thresholds for "demolition." Some communities such as Los Angeles also provide exceptions related to duration of home ownership and the future sale of the property.

Demolition Taxes and Linkage Fees:

- In **Evanston**, **Highland Park**, and **Lake Forest**, **Illinois**, demolition taxes are imposed when 50 percent or more of single-family structures are demolished. Fees range from \$10,000 in Highland Park to \$16,380 in Evanston. Exemptions in Highland Park include homes owned continuously for five years before and after demolition.
- **Denver, Colorado** and **Los Angeles, California** impose linkage fees based on the amount of new or additional floor area. Denver sets its current fees from \$5 to \$8 per total square foot, with exemptions for smaller home additions and involuntary replacements. Los Angeles charges about \$10 to \$23 per square foot of additional net area, varying for higher- and lower-cost neighborhoods in the city. Homes expanded by less than 1,500 square feet, and those that remain under consistent ownership for at least three years, are exempt.

Impact and Mitigation Fees and Excise Taxes:

• In **Aspen, Colorado**, affordable housing mitigation requirements allow in-lieu fees to be paid on single-family home demolition, replacement, and expansion projects. The policy assigns an employment generation ratio of 0.107 jobs (requiring housing mitigation) for every 1,000 square feet of new construction. For additions to homes where less than 40 percent of the structure is demolished, in-lieu fees are calculated on the "net" increase in floor area. Fee-in-Lieu rates range from about \$375,000 to \$410,000 per job requiring housing mitigation, translating to fees of about \$40 to \$44 per total square foot for single-family teardown and replacement projects.

- Winter Park, Colorado imposes an affordable housing fee of \$3.00 per gross square foot of new residential construction, including additions to existing homes/structures. Discretionary fee waivers are available for "individuals and/or families earning a low to moderate annual income."
- In **Portland, Oregon**, a one percent (1%) excise tax applies to residential building improvements over \$100,000, exempting ADUs and emergency-replacement structures.
- Santa Cruz, California, uses a tiered fee structure based on the size of homes, ranging from \$2.00 to \$15.00 per square foot, with exemptions for smaller home additions and ADUs.
- Cupertino, California, charges \$21.36 per square foot for residential projects that increase floor
 area, but specifically exempts the "demolition and rebuild of, or an addition to, an existing singlefamily home."
- Oakland, California, applies impact fees of \$10,785 to \$31,006 per home, depending on zoning, for "net additional" single-family units constructed on a real property parcel.
- Sacramento, California, imposes a housing impact fee of \$3.56 per square foot, exempting room additions, second units, and owner-built single-unit dwellings.

Community	Name/Type	Applicability and Exemptions	Current Fee Amounts
Evanston, Illinois	Demolition Tax	Single-family detached homes when 50 percent or more of structure is demolished.	\$16,380 per home
Highland Park, Illinois	Demolition Tax	Residential demolitions when 50 percent or more of structure is demolished; exception if home owned for previous 5 years and subsequent 5 years.	\$10,000 per home
Lake Forest, Illinois	Demolition Tax	Single-family detached homes when 50 percent or more of structure is demolished.	\$12,000 per home
Denver, Colorado	Affordable Housing Linkage Fee	All residential projects of ≤ 9 units. Exemptions are made for ADU's, existing home additions ≤ 400 square feet, and the "involuntary" replacement of homes lost to disaster, condemnation, etc.	Per-Square-Foot Fees (7/1/25): Home ≤ 1,600 sf: \$5.00 Home > 1,600 sf: \$8.00
Winter Park, Colorado	Affordable Housing Fee	Any new residential construction project, including additions to existing structures/homes. Lower or moderate income households may apply for waivers.	\$3.00 per square foot
Aspen, Colorado	Housing Mitigation In-Lieu Fees	Single-family residential projects that demolish/replace or expand floor area. Projects meeting the definition of "demolitions" pay in-lieu fees based on total new floor area. Smaller additions not considered demolitions pay fees based on net additional floor area. ADUs may be constructed and deed-restricted to satisfy mitigation requirements for single-family homes.	(Mitigation Floor Area / 1,000 sf) x 0.107 Jobs x Fee-In-Lieu (\$376,475 to \$408,054)
Los Angeles, California	Affordable Housing Linkage Fee	Any single-family residential project resulting in a net increase in floor area > 1,500 square feet. Fees are exempted if home remains under the same ownership for three years (via recorded covenant at building permit). ADU's are also exempt.	\$10.02 - \$22.53 per square foot, depending on market area
Portland, Oregon	Construction Excise Tax	Excise tax is imposed on residential building improvements valued at \$100,000 or more. Exemptions include ADU's, projects valued < \$100,000, and housing to replace structures destroyed or damaged by declared state emergency.	1% of permit valuation
Santa Cruz, California (County)	Affordable Housing Impact Fee	Fees apply to ownership residential projects with ≤ 6 units and "net new" square footage of home additions, replacements, and remodels. Projects resulting in < 500 net new square feet, and ADU's < 750 square feet, are exempted.	Per-Square-Foot Fees: Home ≤ 2,000 sf: \$2.00 Home 2,000-4,000 sf: \$3.00-\$10.00 Home > 4,000 sf: \$15.00
Cupertino, California	Residential Housing Mitigation Fee	All residential projects (< 5 units) that result in increase of gross floor area. Exemptions include ADU's, replacement of lost/destroyed floor area, and the "demolition and rebuild of, or an addition to, an existing single-family home."	\$21.36 per square foot
Oakland, California	Affordable Housing Impact Fee	Applies only to net "additional" single-family units created on a parcel of real property. Additions or expansions to existing homes and ADU's are specifically exempted.	\$10,785 - \$31,006 per home, depending upon zone
Sacramento, CA	Housing Impact Fee	All single-unit and duplex projects. Exemptions made for room additions, ADUs, and new single-unit dwellings built by owner-occupants on their property.	\$3.56 per square foot

APPENDIX B

ANNUAL FEE REVENUE ESTIMATE

Table B-1 presents an estimate of the potential annual affordable housing funding that could result from a demolition (nexus) fee⁷ based on the number of demolition and replacements and/or additions to existing homes that have occurred in Boulder over the past five years.

TABLE B-1: Potential Annual Affordable Housing Funding from Demolition Fee Revenues from Single-Family Home Replacements or Expansions				
	Nexus-Based Fee			
Annual Number of Single-Family Teardowns and Replacements Subject to Fee	30			
Approximate Fee Revenue per Project (2,000 net new sf x \$15/sf)	\$30,000			
Annual Fee Revenue	\$900,000			
Annual Number of Significant Single-Family Home Additions Subject to Fee	20			
Approximate Fee Revenue per Project (1,000 net new sf x \$15/sf)	\$15,000			
Annual Fee Revenue	\$300,000			
Total Annual Fee Revenue	\$1,200,000			
Source: Gruen Gruen + Associates				

Based on an analysis of the number of lots/housing units demolished and replaced with larger homes and homes subject to significant additions reviewed below and in the body of the report, the annual fee estimate reflects 30 single-family teardown and replacement projects and 20 significant additions each year. Assuming in a typical year 30 housing units are demolished and replaced on average with a net increase of 2,000 square feet of living area and assuming a demolition fee of \$15 per square foot, annual funding for affordable housing from the demolition fee would total \$900,000 (30 multiplied by \$30,000).

Assuming 20 housing units are significantly expanded or subject to additions in a typical year of an average increase of 1,000 net square feet of living area and assuming a demolition fee of \$15 per square foot, annual funding for affordable housing from the demolition fee would total \$300,000. Including both demolition and replacement and additions to existing homes, the imposition of a demolition fee is estimated to provide \$1,200,000 in annual funding for affordable housing.

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⁷ For convenience and clarity, we use the words "demolition fee" even though the fee would also apply to additions to homes.

APPENDIX C

SUPPORTING DATA AND TABLES

	Final Demand Multiplier
Industry description	(Jobs per \$1,000,000) ¹
Agriculture, forestry, fishing, and hunting	0.016
Mining	0.001
Utilities	0.006
Construction	0.016
Durable goods manufacturing	0.030
Nondurable goods manufacturing	0.113
Wholesale trade	0.132
Retail trade	0.738
Transportation and warehousing	0.049
Information	0.083
Finance and insurance	0.237
Real estate and rental and leasing	1.050
Professional, scientific, and technical services	0.165
Management of companies and enterprises	0.007
Administrative and waste management services	0.127
Educational services	0.256
Health care and social assistance	0.658
Arts, entertainment, and recreation	0.097
Accommodation	0.054
Food services and drinking places	0.517
Other services	0.304
Households	0.097
TOTAL PER \$1,000,000	4.751

Source: Bureau of Economic Analysis, Regional Input-Output Modeling System (RIMS II)

	-	202	23 Household Incom	e ¹		Group Quarters²
	<60% AMI	60-79.9% AMI	80-99.9% AMI	100-119.9% AMI	≥120% AMI	
Construction	14.5%	10.9%	9.4%	13.5%	51.7%	0.0%
Manufacturing	10.2%	3.7%	8.6%	8.5%	68.2%	0.7%
Wholesale Trade	8.9%	11.4%	26.0%	7.5%	46.2%	0.0%
Retail Trade	32.8%	10.3%	13.5%	7.1%	34.8%	1.5%
Transportation and Warehousing	12.4%	13.6%	10.6%	19.3%	44.0%	0.0%
Information	15.1%	7.8%	15.6%	1.5%	60.0%	0.0%
Finance, Insurance, and Real Estate	8.2%	10.4%	10.2%	6.3%	64.6%	0.3%
Professional and Business Services	13.5%	6.5%	7.4%	9.8%	62.7%	0.2%
Education and Health Care Services	22.2%	9.6%	8.3%	10.6%	47.0%	2.3%
Leisure and Hospitality	34.8%	11.6%	6.7%	9.1%	34.0%	3.9%
Other Services	31.3%	13.4%	14.3%	9.1%	31.9%	0.0%
Public Administration	7.5%	9.0%	7.2%	22.0%	54.2%	0.0%
Other ³	29.7%	15.5%	1.5%	4.6%	42.7%	5.9%
TOTAL	20.2%	9.1%	9.3%	9.7%	50.4%	1.3%

¹ Household incomes adjusted for household size and bracketed according to 2023 Boulder County income limits.

Sources: U.S. Census Bureau, ACS 1-Year Estimates Public Use Microdata Sample (2023); Gruen Gruen + Associates.

² Workers that live in Group Quarters (not a household) such as university dormitories.

³ Includes unclassified jobs and industry sectors with small numbers of workers (utilities, natural resources, etc.).



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APPLYING KNOWLEDGE, CREATING RESULTS, ADDING VALUE

Attachment B: Draft Equity and Engagement Plan

Housing and Human Services staff conducted a Rapid Response Equity Assessment and developed a Public Engagement Plan for this Nexus Study. Staff intentionally chose to complete a Rapid Response Equity Assessment, as the scale and size of this potential policy change did not justify the use of the more complex Racial Equity Instrument. The Public Engagement Plan was informed by the city's adopted Engagement Strategic Framework.

Rapid Response Equity Assessment

Boulder seeks a future with equitable access to health, prosperity and fulfillment that is not limited based on a person's race, ethnicity, age, gender, ability, religion, sexuality, or socioeconomic status. This includes meeting community expectations for our core service delivery and ensuring that the root causes of inequities are eliminated through city policies, practices, programs, and financial decisions. City employees are encouraged to use the assessment within their teams who will influence decision-making. The four guiding questions below are applied to underrepresented groups, ensuring equity in decisions across age, race, ethnicity, gender, sexual orientation, socio-economic status and abilities.

1. What is the policy, activity or budget decision that could impact racial equity?

The intent of the proposed policy change is to address shortcomings in the current inclusionary housing program to ensure equity in how residential development and additions contribute to affordable housing in the community.

Single family redevelopment in the city often removes a smaller, relatively affordable home and replaces it with a large expensive home. Similarly, substantial additions effectively replace more affordable smaller homes with larger more expensive homes, reducing affordability. This type of development is not subject to the city's existing Inclusionary Housing regulations and are not required to contribute toward affordable housing in the community.

Current program rules create incentives for demolition of smaller homes, which have typically been more affordable, to rebuild much larger and much more expensive homes. Reducing the number of smaller, more affordable homes in the city contributes to greater economic disparities among residents.

2. Who is or will be negatively impacted by the decision?

The intended goal of this change is to level the playing field for companies and households building or remodeling large homes within the city (current policy applies IH only to newly created housing units). While all policy changes come with unintended consequences, staff has made considerations and exemptions for smaller home remodels, as to not disproportionately impact community members with more modest incomes.

The burden of this policy change will be carried by those entities and homeowners redeveloping smaller, more affordable homes to larger, expensive homes. However, the development impact fee paid by these entities will directly contribute to the funding of additional affordable homes throughout the community. Based on research outlined in the Nexus Study, higher-income households within a local economy tend to result in an increase in personal consumption and spending. In turn, additional consumption and spending generates additional employment (jobs). This increase in jobs generates new workforce households and, in turn, the number of affordable units required to house them.

3. Who is or will experience benefits?

The City of Boulder actively works to maintain existing affordable homeownership and rental units and increase the stock of permanently affordable housing. Funds collected from a possible impact fee would be placed in the city's affordable housing fund. Monies received into this fund are restricted solely for the construction, purchase, and maintenance of affordable housing and for the costs of administering programs related to affordable housing. Typically, residents of affordable housing in Boulder are more racially, ethnically, economically diverse compared to the general population (Affordable Housing Data Dashboard). Residents of affordable housing in Boulder are also more diverse in their ability status. Offering diverse housing options for all people is a core value of the Boulder Valley Comprehensive Plan. The potential development impact fee broadly supports this goal and the desired result of this Nexus Study and any subsequent policy proposal is to continue to support this mission. Housing is key to reducing intergenerational poverty and increasing economic mobility. Accessibility to quality affordable housing has been shown to improve quality of education, health and well-being, personal relationships, security, and financial outcomes.

The City's Affordable Housing Program currently serves double the percentage of communities of color as compared to the percentage of the whole population, and therefore, it is reasonable to conclude that expanding funding for affordable housing within the City of Boulder will also serve a higher rate of communities of color than the market currently serves.

4. What strategies might mitigate or avoid unintended consequences for people of color?

The intent of this policy proposal is to mitigate gaps in the current inclusionary housing program. The IH program only applies to "new" residential development. Since remaining land appropriate for residential development within the city is limited, it is essential that a reasonable proportion of such land be developed into affordable housing units. This is particularly true because, in the absence of interventions, available land is often developed

Study Session: Affordable Housing Nexus Study

¹ <u>City of Boulder, Boulder County, City and County of Broomfield, City of Longmont: Draft 2020-2024 Consolidated Plan for Housing and Community Development, page 53.</u>

with large expensive housing, which both reduces opportunities for more affordable housing and contributes to a general rise in prices for all housing in the community. Replacing one older home with a newer home or making an addition does not utilize land in the city remaining for development.

By creating a development impact fee to address shortcomings in the IH program, this change is aiming to ensure equity in how residential development and additions contribute to affordable housing in the community.

Staff will continue to examine how different program details, such as minimum square foot thresholds, should be defined to avoid unintended consequences for underrepresented groups, ensuring equity across age, race, ethnicity, gender, sexual orientation, socio-economic status and abilities.

Public Engagement Plan

Boulder's affordable housing programs have evolved over the last 30 years. Figure 1 below outlines the nine steps to good community engagement. Step 9 "Reflect and evaluate" has led to this Nexus Study and potential policy change, which aims for the program to apply development fees across several different types of housing development. Below Figure 1, staff lays out the Planning Stage (Steps 1-3) and the Shared Learning Stage (Step 4). Details of the Options and Decision Phases (Step 5 through 7) are still in progress and will be updated as the project advances.



Figure 1: 9 Steps to Good Engagement, <u>Engagement Strategic Framework</u> (p. 9).

Step 1: Define the issue before embarking.

<u>Desired Outcome</u>: Address shortcomings in the current Inclusionary Housing program to ensure equity in how residential development and redevelopment contribute to affordable housing in the community.

Step 2: Determine who is affected.

<u>Primary Stakeholders</u>: Market-rate housing developers who must meet the Inclusionary Housing requirement.

Important Sources of Input:

- 1. City of Boulder Technical Advisory Group (HHS)
- 2. City of Boulder Housing Advisory Board (HHS)
- 3. City of Boulder Planning Board (PB)

Secondary Sources of Input:

- 1. Market-rate homeownership developers
- 2. Housing professionals, including architects, planning consultants, general contractors, lenders, realtors

Step 3. Create a public engagement plan.

Level of Engagement. Based on the technical nature of the desired outcome, the project team proposes the following approach to public engagement.

	Inform	Consult	Involve	Collaborate
Parties	General public	Market-rate homeownership developers Housing professionals City Council Other MI homeownership programs Other city departments with resources	Technical Advisory Group Housing Advisory Board Planning Board	

Participation Goal	Provide with balanced and objective information to assist them in understanding a problem, alternatives, opportunities and/or solutions	Obtain feedback on consultant analysis and recommendations.	Work throughout the process to ensure that concerns and aspirations are consistently understood and considered.	Partner with, in each aspect of decision, including development of alternatives and identification of preferred solution.
Promise	We will keep you informed.	We will keep you informed, listen to you, and acknowledge your concerns and aspirations, and share feedback on how public input influenced the decision. We will seek your feedback on drafts and proposals.	We will work with you to ensure that your concerns and aspirations are reflected in any alternatives and share feedback on how the input influenced the decision.	We will work together with you to formulate solutions and to incorporate your advice and recommendations into the decisions to the maximum extent possible.

Step 4. Share a foundation of knowledge.

The Housing Advisory Board and Planning Board memos and presentations provided the initial foundation of knowledge of the Nexus Study's findings. Efforts to share knowledge with the community will be ongoing as the project progresses.

Step 5. Identify options.

In progress.

Step 6. Evaluate options.

In progress.

Steps 7. Make a Decision

In progress.

Step 8. Communicate Decision and Rationale

In progress.

Step 9. Reflect and Evaluate

In progress.



COVER SHEET

MEETING DATE April 10, 2025

STUDY SESSION ITEM

Core Arterial Network Initiative Update

PRIMARY STAFF CONTACT

Melanie Sloan, Transportation Principal Project Manager

ATTACHMENTS:

Description

Item 2 - Core Arterial Network Initiative Update



STUDY SESSION MEMORANDUM

TO: Mayor and Members of City Council

FROM: Nuria Rivera-Vandermyde, City Manager

Pam Davis, Assistant City Manager

Valerie Watson, Interim Director of Transportation and Mobility

Stephen Rijo, Transportation Planning Manager Gerrit Slatter, Civil Engineering Senior Manager Devin Joslin, Civil Engineering Senior Manager

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DATE: April 10, 2025

SUBJECT: Study Session for April 10, 2025

Core Arterial Network (CAN) Initiative Update

EXECUTIVE SUMMARY

The <u>Core Arterial Network</u> (CAN) is one of the main strategies for achieving Vision Zero, a goal to which City Council reaffirmed its <u>commitment</u> in December 2024. One action of the 2023—2027 Vision Zero Action Plan (VZAP) is to implement capital projects on the High Risk Network (HRN) and high priority CAN corridors. The HRN are streets in the city where nearly half of all fatal and serious injury crashes occur or are likely to occur in the future. High priority HRN and CAN corridors include Arapahoe Avenue, Baseline Road, Iris Avenue, and Folsom Street.

The Transportation & Mobility Department's work plan outlines a four-to-five-year timeline for these critical improvements. This timeframe directly reflects the scale and inherent complexity of transforming our transportation infrastructure to reliably reduce and eliminate safety risks.

Recognizing the urgency, staff have streamlined and aligned the departmental work plan, employing multiple project development methods and innovations to compress this timeline without compromising the quality or effectiveness of the solutions. Since 2022, staff have also advanced work on multiple CAN corridors, including the three priority corridors (Baseline Road, Iris Avenue, and Folsom Street), demonstrating a clear commitment to accelerating safety improvements.

However, while staff have made significant progress and increased efficiency, the work is far from complete. Realizing the full vision of the CAN initiative requires sustained political and financial commitment.

This study session memo provides a comprehensive overview of progress made on CAN priority corridors (Baseline Road, Iris Avenue, and Folsom Street), a review of progress on the North 30th Street CAN corridor, and a brief discussion on the status of the overall CAN initiative funding strategy. CAN initiative progress was last reported to Council in May 2024.

Regarding funding, as of the publication of this study session memo, the City of Boulder has not received notice that any previously awarded external grant funds are impacted or delayed by changing legislation or policies, and staff are continuing forward with project development activities. Further, other grant opportunities for CAN projects, such as Transportation Improvement Program (TIP) and Transportation Alternatives Program (TAP) grants, have thus far not been affected by potential legislative or policy changes.

Regarding the city's commitment to accelerating project development, both the Folsom Street and North 30th Street projects are using the Community and Environmental Assessment Process (CEAP) to evaluate each project's alternatives and to identify recommended designs. As was done in September 2024 with the Iris Avenue priority corridor project, the Transportation Advisory Board (TAB) will be asked to make a recommendation to City Council, and City Council will then be asked to take action on each project's CEAP evaluation and recommended design. Both project CEAPs will come before TAB and Council this summer.

This study session memo serves to prepare decision-makers for the decisions ahead in 2025. Details of each project's planning, engagement and design work to date are detailed within the memo, as are the challenges to balance the competing priorities for each corridor.

Questions for Council

- 1. Do you have any questions on the progress of the Core Arterial Network (CAN) and its three priority corridors?
- 2. Do you have any questions about the funding strategy for the CAN?
- 3. Do you have any questions or requests for additional information to prepare for upcoming Community and Environmental Assessment Processes (CEAP):
 - a. For the North 30th Street Preliminary Design project?
 - b. For the Folsom Street Safety Improvements Project?

BACKGROUND

As detailed in the <u>July 21, 2022</u>, <u>November 10, 2022</u>, <u>December 1, 2022</u>, <u>July 20, 2023</u>, and <u>May 16, 2024</u> memoranda to Council, there is a strong rationale for focusing the city's resources on the <u>Core Arterial Network</u> (CAN).

<u>Vision Zero</u>, adopted in 2014 as part of the city's Transportation Master Plan, is the community's goal to reduce the number of severe crashes (fatalities and serious injuries) to zero. At its core, this goal is inspired by the belief that traffic crashes are preventable, and even one fatality is too many. In <u>December 2024</u>, City Council reaffirmed its commitment to Vision Zero.

As discussed at the <u>April 11, 2024</u> meeting of Council where staff presented an update on the <u>2023—2027 Vision Zero Action Plan</u> (VZAP), the CAN and VZAP were developed to respond to the findings of the 2022 <u>Safe Streets Report</u> (SSR). One result of the VZAP is the identification of a High Risk Network (HRN). The HRN is a network of streets in the city that features the most contextual factors associated with fatal and serious injury crashes. The HRN is where nearly half of all fatal and serious injury crashes occur, or are likely to occur in the future. One action is to implement capital projects on the HRN and high priority CAN corridors, demonstrating both the overlap of the HRN and CAN and that the CAN is one of the main strategies for achieving Vision Zero (Figure 1).



Figure 1: Vision Zero Action Plan, High Risk Network, and Core Arterial Network Map

Addressing the deep-rooted transportation safety issues identified across the 13 CAN corridors and street segments that makes up the CAN (Attachment A) is not a matter of spot-location or tactical fixes. These complex problems, consistently highlighted in the SSR, necessitate a sustained, multi-year effort to conduct the project development processes necessary to address these systemic, corridor-level issues. Specifically, the Transportation & Mobility Department's work plan outlines a four-to-five-year timeline for these critical improvements (Attachment B). This timeframe directly reflects the scale and inherent complexity of transforming our transportation infrastructure to reliably reduce and eliminate safety risks.

Recognizing the urgency, staff have streamlined and aligned the departmental work plan, employing multiple project development methods and innovations to compress this timeline without compromising the quality or effectiveness of the solutions. While a four-to-five-year commitment remains essential for comprehensive and lasting change, staff worked tirelessly to ensure that every possible efficiency is realized.

Staff achievements on CAN corridors, including the three priority corridors, demonstrate a clear commitment to accelerating safety improvements. Since 2022, staff materially advanced safety improvements on four CAN corridor projects: safer and more comfortable travel along 15th Street and across Iris Avenue with connectivity enhancements and a new pedestrian crossing with a rectangular rapid flashing beacon (RRFB), a significant reduction in crash potential at the 28th Street and Colorado Avenue intersection with the city's second fully protected intersection, and the conceptual design for a transformed Iris Avenue, ensuring safer, more direct routes for everyone.

Furthermore, staff secured crucial external grant funding awards to advance planning, engagement, and design on four additional CAN corridors: 30th Street, Arapahoe Avenue, Baseline Road (a priority corridor), and Folsom Street (a priority corridor). This proactive pursuit of financial resources demonstrates a commitment to extending the impact of limited local funding resources through diligently competing for external grants, thereby maximizing progress.

Staff also creatively leveraged the existing Pavement Management Mobility Enhancements program to incorporate near-term safety improvements during planned repaving on Baseline Road and Colorado Avenue. This smart integration of projects amplifies impact and accelerates safety gains.

Additionally, staff evolved internal project development processes to accelerate planning, engagement, and design on complex corridors like North 30th and Folsom streets:

- Reduced the discovery phase through staff-led deep dives to build in-house expertise and maximize consultant contributions.
- Leveraged partnerships with community organizations to ensure inclusive, equitable engagement within a focused timeframe that prioritizes the voices of historically excluded and currently underrepresented communities.
- Developed a robust toolkit of proven safety countermeasures to accelerate corridor design, while rigorously addressing HRN risk factors, VZAP patterns,

and top community priorities like speed reduction and enhanced pedestrian and cyclist safety.

In essence, staff are not just adhering to the plan; they are actively driving it forward, maximizing every opportunity to deliver safety improvements faster, while maintaining the highest standards and remaining focused on equitable community engagement practices. Staff have demonstrated their ability to respond to TAB and Council direction to be flexible, nimble, innovative, and creative in evolving practices to accelerate city actions towards maintaining and enhancing a safer transportation network for everyone.

However, while staff have made significant progress and increased efficiency, the work is far from complete. Realizing the full vision of the CAN initiative requires sustained political and financial commitment.

Critical CAN projects, such as the Downtown Mobility Study and the implementation of conceptual designs on key segments of Folsom Street, Iris Avenue and 30th Street, remain unfunded. These are essential components of a comprehensive citywide safety strategy. Staff will continue to diligently pursue funding through departmental budget cycles and external grant opportunities.

Ultimately, a key ingredient to the recipe for the success of the CAN initiative is the sustained commitment of decision-makers to prioritize and invest in the critical safety improvements that are the CAN.

This memo provides an update on the Council's priority CAN initiative, established in 2022 and reaffirmed in 2024. It provides an overview of CAN progress since last reported to Council in May 2024, a comprehensive overview of progress made on CAN priority corridors (Baseline Road, Iris Avenue, and Folsom Street), and review of progress on the North 30th Street CAN corridor. More information is provided on the Folsom Street Priority Corridor and the North 30th Street CAN corridor project's design and community engagement processes to prepare Council for the action needed on each project's Community and Environmental Assessment Process (CEAP) later this summer.

ANALYSIS

The CAN initiative remains on track with 12 projects on eight of the 13 CAN corridors having funding or being active in planning, design, and/or construction in 2025 (Figure 2).

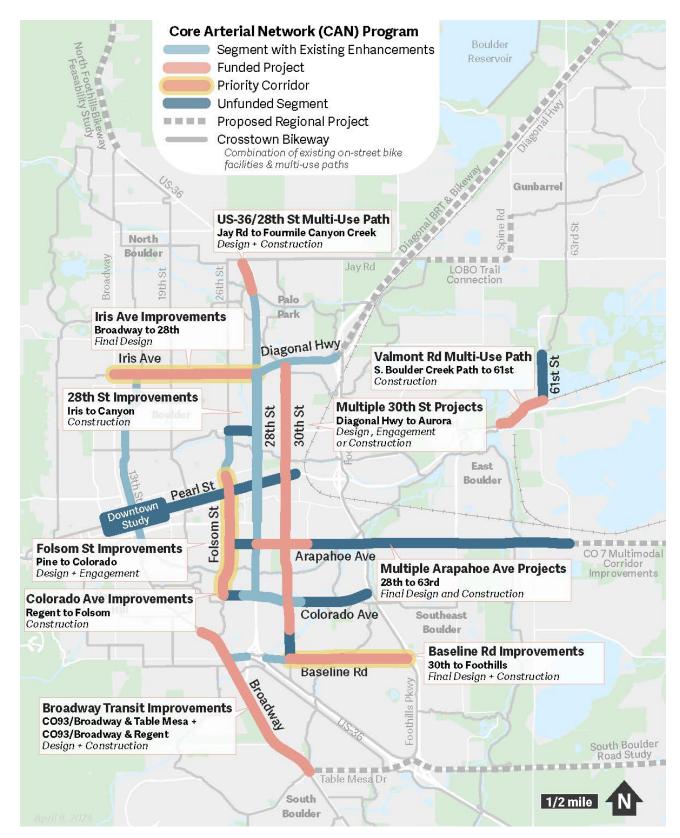


Figure 2: Core Arterial Network Workplan

Active Projects along the Core Arterial Network (CAN)

City staff are working diligently to advance all CAN projects, with a focus on the priority corridors.

An updated summary of the CAN Work Plan Schedule is shown in Attachment B and a more detailed version can be found in Attachment C.

Since the last update to Council in May 2024 the following projects on the CAN have been advanced or completed:

- 13th Street Neighborhood GreenStreet enhanced crossing at 15th Street and Iris Avenue construction completed.
- 28th Street Improvement Project (Canyon Boulevard to Iris Avenue) utility relocation work completed and project construction initiated.
- Colorado Avenue and 28th Street Protected Intersection construction completed.
- Colorado Avenue: Regent Drive to Folsom Street Pavement Management Program Mobility Enhancements final design completed.
- East Arapahoe Avenue Multi-use Path and Transit Stops Project (Foothills Parkway to Cherryvale Road) utility work completed and project construction initiated.
- East Arapahoe Avenue Preliminary Design from 28th Street to 64th Street completed.
- East Arapahoe Avenue Final Design from 28th Street to Foothills Parkway initiated.

Priority Corridor Updates

Three CAN street segments are Priority Corridors for the overall Core Arterial Network: Baseline Road, Iris Avenue, and Folsom Street. These segments were selected for their value to the network in terms of providing enhanced multimodal north-south and east-west connectivity currently lacking in those areas of the city, as well as the opportunity to couple improvements with scheduled pavement resurfacing. As detailed on the City Council Priorities Dashboard, the city committed to initiating community engagement and conceptual design for these three priority corridors by 2025. This goal has been completed, and the dashboard provides a sense for the level of effort that remains to fund and implement the conceptual designs for these three priority corridors. Below is a status update on planning, engagement and design for each of these Priority Corridors.

Baseline Road Transportation Safety Project

Work on the first Priority Corridor, Baseline Road from 30th Street to Foothills Parkway, began in 2022. Baseline was identified as the first Priority Corridor because it falls on the HRN and the implementation of improvements could be phased. Phase 1 used local dollars and leveraged planned Pavement Management Program (PMP) pavement resurfacing to gain the safety benefits of strategic, prioritized location improvements in 2023 while the city awaited the distribution of \$3.2 million in federal TIP funds to initiate

Phase 2 in the first quarter of 2024. The first phase of the project completed near-term safety improvements, including building the first tall curb protected bike lanes in the United States.

Phase 2 final design began in 2024 and will be completed in summer 2025. It builds off lessons learned during Phase 1 and community input collected during Phase 2. Construction will begin in summer 2025 and take about 15 months to complete. Phase 2 will implement capital-intensive multimodal improvements, such as hardening interim protected intersection elements implemented in Phase 1, providing an additional protected intersection at 30th Street (Figure 3), and completing transit speed and reliability improvements.



Figure 3: Baseline Road Phase 2 Protected Intersection Design at 30th Street

Iris Avenue Transportation Improvements Project

Work on the second Priority Corridor, Iris Avenue from 28th Street to Broadway, has two phases: conceptual design and final design. Both phases are funded with city transportation funds. There is not currently funding for construction, however.

The first phase of work began in summer 2023, which completed engagement, planning, and conceptual design using the Community and Environmental Assessment Process (CEAP). The CEAP and recommended conceptual design were unanimously recommended by the Transportation Advisory Board in August 2024 and unanimously approved by City Council at its September 19, 2024 meeting (Figure 4).

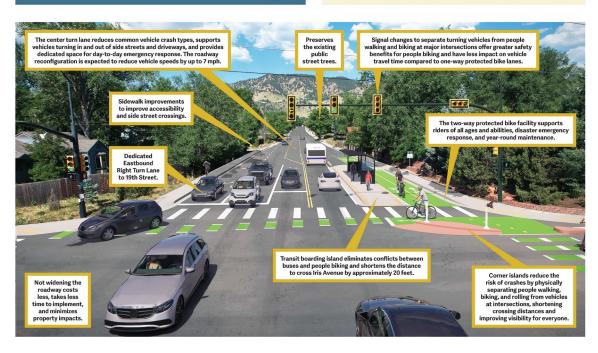


Figure 4: Iris Avenue Approved Design at the 19th Street Intersection

The second phase of work began in January 2025 and will be completed in 2026. This phase will complete final design of the approved conceptual design. The final design will be constructed as funding is secured in the future.

Folsom Street Safety Improvements Project

The Folsom Street Safety Improvements Project from Pine Street to Colorado Avenue is the third CAN Priority Corridor (Figure 5).

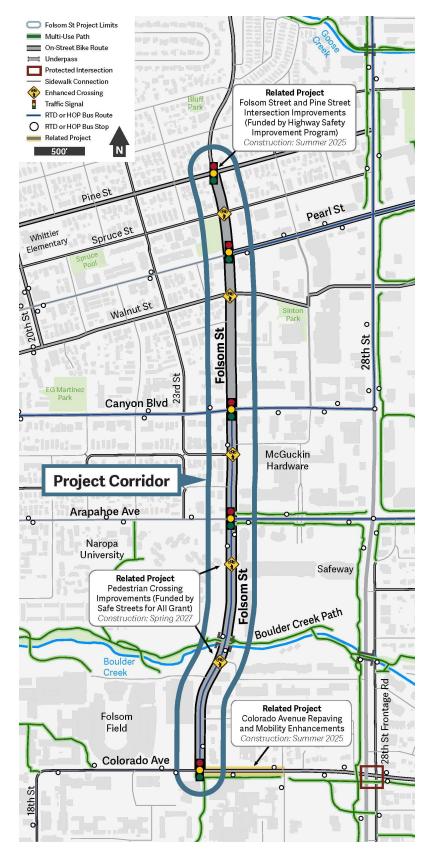
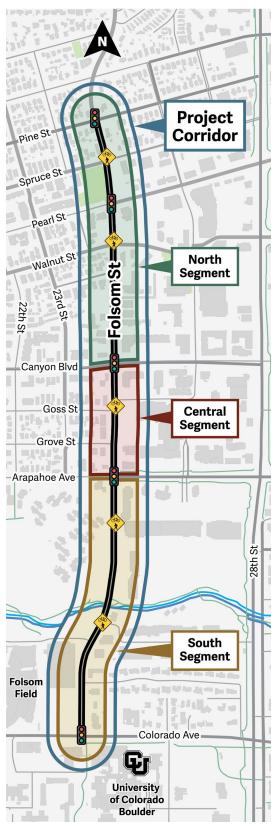


Figure 5: Folsom Street Safety Improvement Project Area Map

All Segments



The Folsom Street Safety Improvements Project's purpose is to make travel along and across Folsom Street between Pine Street and Colorado Avenue safer, more connected, and more comfortable, no matter how you travel.

Folsom Street is a vital street within the city, serving as a multimodal hub for residents, businesses, students, and visitors, connecting them to homes, schools, CU's main campus, and beloved local businesses.

Folsom Street presents unique challenges and so is divided into three distinct segments due to varying roadway constraints and land use: the northern residential segment, the central business and high-density residential segment, and the southern student-focused segment. Each segment experiences diverse traffic patterns and user needs. (Figure 6).

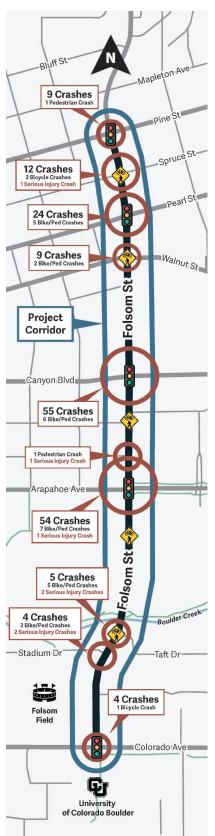
Figure 6: Folsom Street Segments

The number of people driving on Folsom Street has changed over the past decade with the north segment seeing the largest decrease (20%) in vehicle traffic. The entire corridor supports a significant number of transportation users, including people walking and biking, and riding B-Cycle, Lime scooters, and buses. The average number of people traveling Folsom Street varies by segment with the north and central segments seeing the most vehicles (up to 14,000) and the south segment seeing the most people walking and biking (3,000). The entire corridor sees up to 396 B-Cycle riders, 223 Lime scooter users, and 1,000 transit riders starting or ending their trip in the corridor every day (Table 1).

Table 1: Folsom Daily Travel Numbers

Segment	Vehicles	Pedestrians	Bicyclists	B-Cycle Riders	Scooter Riders	Transit Riders
North Central	Up to 16,000	200 – 600	600	127 – 396	223	1,000
South	8,000	2,000	1,000			

Despite the connectivity Folsom Street provides for key community destinations, it does not provide safe or comfortable travel for all users. The city's <u>Vision Zero Action Plan</u> identifies Folsom Street from Fremont Street to Taft Drive as part of the High Risk Network (HRN). The Denver Regional Council of Governments (DRCOG) identifies Folsom Street, from Valmont Road to Colorado Avenues, as being part of its High Injury Network, a designation indicating a high concentration of serious injury and fatal crashes in the region.



There were 218 crashes on Folsom Street between January 2019 and December 2023. Drivers experienced most crashes (83%) while 17% involved people walking, biking and rolling. Fifty percent of all crashes happened at and between Canyon Boulevard and Arapahoe Avenue. Seven crashes out of the 218 resulted in serious injury and, alarmingly, 100% of these crashes involved vulnerable road users – people walking, biking and rolling. One crash occurred in the north segment at Spruce Street, two crashes occurred in the central segment - one at the midblock-crossing at Grove Street and one at Arapahoe Avenue, and four crashes occurred in the south segment –two at the midblock-crossing near Taft Drive and two occurring at Stadium Drive (Figure 7).

Figure 7: Folsom Street Crashes (2019 - 2023)

Recognizing the potential impact of changes on this priority corridor, staff prioritized extensive community and business engagement. Between December 2024 and February 2025 over 6,000 residents received outreach materials, leading to participation in online questionnaires, open houses, and direct interactions with staff. Businesses, a cornerstone of Folsom's vitality, were engaged through targeted questionnaires, three rounds of drop-in conversations, and a Boulder Chamber/Boulder Chamber Transportation Connections event. Staff are committed to ongoing dialogue with businesses and the community as the project progresses (Figure 8 and Figure 9).

Community Engagement Thus Far LISTEN AND LEARN 6,300+ people engaged Postcard to residents Questionnaire Community bike ride DRAFT AND CONSULT 6,200+ people engaged Postcard to residents In-person and virtual open house Questionnaire HOP Ride Along

Figure 8: Summary of Folsom Street Community Engagement Thus Far

CU Boulder

· Winter Bike to Work Day

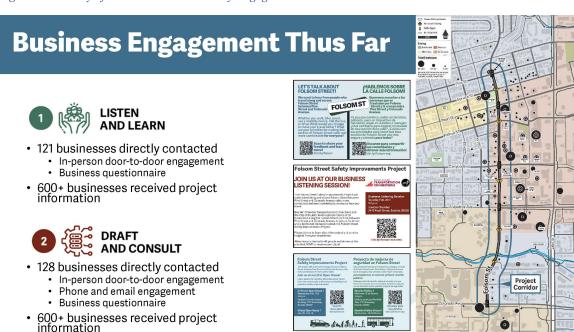


Figure 9: Summary of Folsom Street Business Outreach Thus Far

The city's engagement activities have revealed that the community and businesses share a common goal: a safer, more vibrant Folsom Street. Priorities include separating travel modes, improving yielding, enhancing wayfinding, creating appealing designs, improving crossings, encouraging transportation choices, reducing speeds, ensuring travel time reliability, and providing business access.

Some conversations with the community and businesses point to concerns for changes to Folsom Street because of their experiences with the city's 2015 Living Lab bicycle safety improvements. That pilot program repurposed a vehicle lane in each direction between Valmont Road to Canyon Boulevard and installed post-separated bike lanes. Travel time changes led to demands to the city from some members of the community to remove these from Spruce Street to Canyon Boulevard, which ultimately occurred eight weeks after installation.

The 2015 Living Lab pilot program taught project staff valuable lessons, such as the need for robust community engagement and the need to highlight the trade-offs between safety improvements and traffic flow. While some segments of the pilot were made permanent, the changes between Spruce Street and Canyon Boulevard were reversed due to travel time and associated business access concerns.

The central segment, between Canyon Boulevard and Arapahoe Avenue, poses the greatest opportunity for transformational changes. It is also the most constrained though it serves most people traveling along the corridor and to destinations on or near Folsom Street. This "heart" of the corridor is both a bustling hub for businesses and a hotspot for crashes. The community emphasized safer travel along and across Folsom Street in the central segment, pointing to the lack of sidewalks on the west side of the street (Figure 10) and unsafe crossings at the Arapahoe Avenue and Canyon Boulevard intersections, as well as between them.

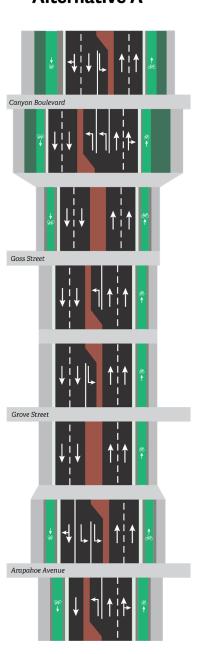


Figure 10: People Walking in a Parking Lot Due to Missing Sidewalks in the Central Segment

The business community highlighted their desire for the street, and the central segment in particular, to operate more safely and intuitively for all users and for it to be more vibrant and attractive.

Staff developed three conceptual design alternatives, each balancing safety and travel time and community and business input differently:

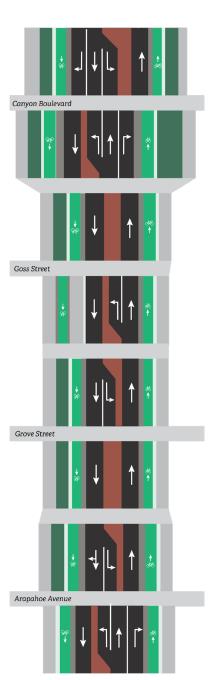
Alternative A



Alternative A: Prioritizes maintaining existing vehicle lanes between intersections, potentially minimizing space to improve intersection safety and narrowing sidewalk and sidewalk-level protected bike lanes, and a multi-use path on the west side. (Figure 11).

Figure 11: Alternative A Central Segment

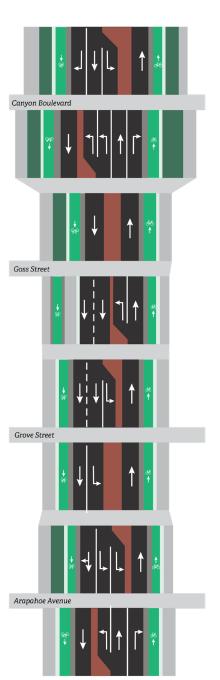
Alternative B



Alternative B: Prioritizes safety with protected intersections, improved mid-block crossings, adding sidewalk and on-street protected bike lanes by repurposing vehicle lanes at and between intersections. (Figure 12).

Figure 12: Alternative B Central Segment

Alternative C



Alternative C: Seeks a compromise between A and B, by selectively repurposing vehicle lanes between intersections: a northbound lane north of Arapahoe Avenue and a southbound lane north of Goss Street. (Figure 13).

Figure 13: Alternative C Central Segment

Each alternative is being evaluated using project-specific criteria, including traffic safety, transit service, transportation operations, safe and comfortable connections, implementation feasibility, and urban design, as well as the city's Community and Environmental Assessment Process (CEAP) checklist. (Figure 14).

OUR PROCESS FOR SELECTING A RECOMMENDED ALTERNATIVE

The city uses the Community and Environmental Assessment Process (CEAP) process to identify a recommended alternative by evaluating each conceptual alternative against the criteria of the three cornerstone components of this process: the CEAP checklist, project-specific evaluation criteria and community input.

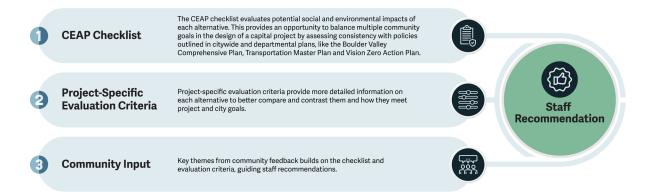


Figure 14: The Process for Selecting a Recommended Alternative: the Community and Environmental Assessment

The draft CEAP evaluation shown in Figure 15 was shared with the community and businesses for their feedback at an in-person open house on April 7, 2025, and a <u>virtual open house</u> available March 24 to April 11, 2025.

Focus groups, business conversations, and other opportunities to gather feedback on the draft CEAP evaluation will continue through April.

Evaluation Results

DESIGN COMPARISON

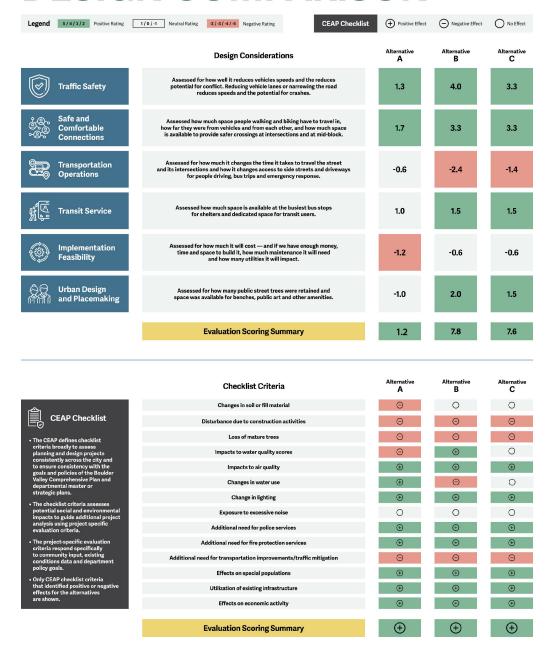


Figure 15: Folsom Project Draft CEAP Evaluation

The feedback received from decision makers as well as from the project's continued engagement will inform staff's final draft of the CEAP evaluation and the identification of a recommended alternative.

Staff will return to the TAB on July 14, 2025, and City Council on August 7, 2025, to request recommendation and action on the final CEAP evaluation and recommended alternative.

This memo serves to prepare decision-makers for the decisions ahead. There are tradeoffs between balancing the community and business needs for safety and comfort with their needs for accessibility and travel time reliability that will be further detailed in the CEAP evaluation. The central segment of Folsom Street presents a unique challenge to achieve a pragmatic balance between safety, travel time, and opportunities for urban design, recognizing that the recommended design may not achieve all desired benefits. The focus on the central segment shared in this memo is meant to make clear the balance of improvements and tradeoffs required to achieve the city's Vision Zero commitment and CAN initiative connectivity goals through this CAN priority corridor project on Folsom Street.

Diagonal Hwy (119) Iris Ave **CORE STUDY AREA** St 34th **Arapahoe Avenue** (CO 7) to Diagonal Highway (CO 119) SAN JUAN **DEL CENTRO** ORCHARD GROVE Valmont Rd Junction Pl **BLUEBIRD APARTMENTS** Mapleton Ave East Mapleton BOULDER JUNCTION Pearl Pkwy Pearl St Walnut St TWENTY NINTH STREET MALL Canyon Blvd St 33rd Arapahoe Ave 7

Figure 16: North 30th Street Preliminary Design Project Map

Focus on Active CAN Corridor: North 30th Street

North 30th Street Preliminary Design Project

North 30th Street, from Arapahoe Avenue to the Diagonal Highway, is a vital north-south artery on the CAN (Figure 16). It serves a diverse community of people living in market rate and affordable housing communities, including several Boulder Housing Partners (BHP) properties, from Boulder Junction north to the Diagonal Highway.

North 30th Street supports a significant amount of multimodal traffic, from 14,000 to 19,800 vehicles, 600 bus riders, and 2,200 pedestrians and bicyclists on a typical day.

However, high speeds (most drivers who exceed the posted speed limit of 35mph do so by 4-5 miles per hour) and existing intersection design contribute to serious safety risks. 422 crashes occurred between 2019 and 2023 with 93% occurring at intersections, and 56% of these crashes happening at three high-risk intersections: Arapahoe Avenue, Pearl Street, and Valmont Road (Figure 18).

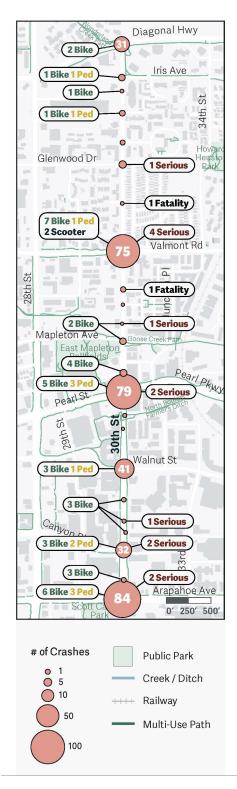


Figure 17: North 30th Street Map of All Crashes from 2019 - 2023

Notably, only 13% of crashes involved people walking and biking, however these vulnerable road users account for two out of three serious injury crashes on the corridor (Figure 19).

Most serious injury or fatal crashes involved bicyclists or motorcyclists.

N 30th Street Serious Injury & Fatal Crashes by User (2019-2023)

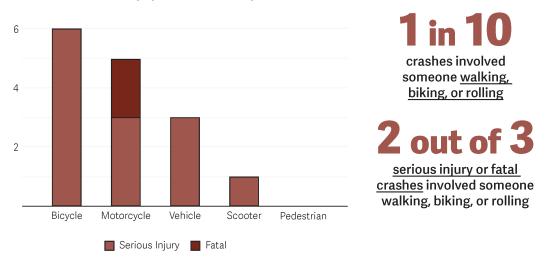


Figure 18: Serious and Fatal Crashes on North 30th Street (2019-2023)

These data prompted the VZAP and DRCOG to identify north 30th Street as on the HRN and a High Injury Network corridor, respectively.

To inform improvements, the project team focused on engaging people who don't typically participate in city processes by meeting people where they are - at places like the bus stop, grocery store, school, and at community events. Staff held focus group discussions with people living along the corridor including residents of Orchard Grove Manufactured Home Community, San Juan Del Centro apartments, Bluebird apartments, and Boulder Junction.

Close to 5,000 people living within a quarter mile of the corridor received project postcards, over 380 people participated in one or more of the 19 engagement events, and over 500 people completed the online project questionnaire. At all events where Spanish-speaking community members may have been in attendance, Spanish language interpreters or bilingual staff were available. The online questionnaire was also available in English and Spanish.

Staff dropped into the many businesses along north 30th Street three times and partnered with Boulder Chamber/Boulder Chamber Transportation Connections to share

information with businesses, including those in the 29th Street Mall, and to host a business luncheon in January 2025.

The community and businesses were asked to share their experiences traveling on north 30th Street today and their vision for an improved future street (Figure 20).



Figure 19: Community Priorities for North 30th Street

The feedback from the community and from businesses highlight the desire for improved safety, reduced speeds, enhanced intersections, and pedestrian and cyclist connectivity, while preserving street trees and business access.

North 30th Street can be thought of in three segments that represent distinctions in the corridor's existing land use and transportation design.

North Segment: Diagonal Highway to Valmont Road

Concentration of residential uses

Central Segment: Valmont Road to Mapleton Avenue

- o Mixed-use development and industrial uses
- o Fire Station 3 (at Bluff Street)

South Segment: Mapleton Avenue to Arapahoe Avenue

- Concentration of business and commercial uses
- Common service route for the Boulder Police Department station east of north 30th Street at Canyon Boulevard

During a week-long design workshop in January 2025, the project team hosted a series of public events and open design studios to develop three conceptual design alternatives that address the community and businesses priorities and existing safety issues.

Each alternative presents trade-offs between safety, travel time, and implementation feasibility. Higher safety benefits often correlate with increased travel times, affecting drivers, emergency responders, and transit. Under any alternative, the portion of the Safe Streets and Roads for All (SS4A) federal grant awarded to North 30th Street for implementation from Pearl Street to the Diagonal Highway must be spent by 2029. Therefore, any alternative that requires full reconstruction of the roadway may exceed the funding available from the grant and exceed the required timeline for implementation.

Alternative A: Prioritizes maintaining vehicle travel time which potentially minimizes space to improve intersection safety and requires narrowing sidewalk and sidewalk-level protected bike lanes. This alternative requires roadway reconstruction and so may exceed the \$9 million SS4A grant award amount and required timeline for implementation between Pearl Street and Diagonal Highway. (Figure 21)

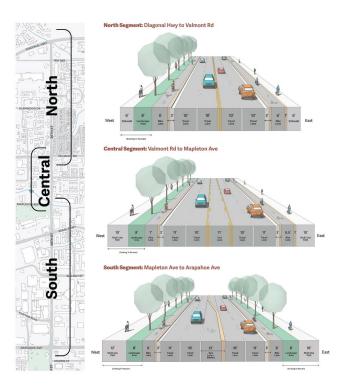


Figure 20: Alternative A Cross Sections for North, Central and South Segments

Alternative B: Prioritizes safety with protected intersections, improved midblock crossings, and creating on-street protected bike lanes by repurposing vehicle lanes at and between intersections, which increases travel times. This alternative can be implemented within the existing roadway and so would be feasible to build with the \$9 million SS4A grant award amount and within its required timeline. (Figure 22)

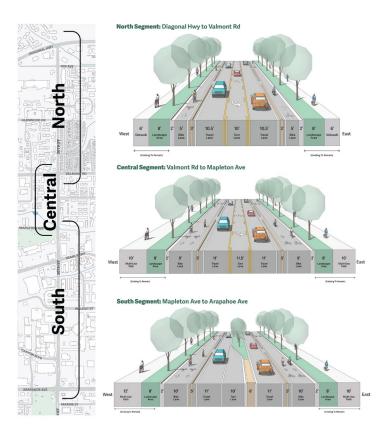


Figure 21: Alternative B Cross Sections for North, Central, and South Segments

Alternative C: Also prioritizes safety with protected intersections, improved midblock crossings, and adding sidewalk-level protected bike lanes by repurposing vehicle lanes at and between intersections, which increases travel times. This alternative provides the most urban design enhancements with a linear park in the south segment. This alternative requires roadway reconstruction and so may exceed the \$9 million SS4A grant award amount and required timeline for implementation between Pearl Street and Diagonal Highway. (Figure 23)

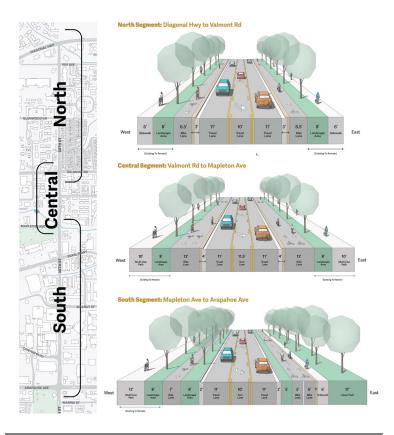


Figure 22: Alternative C Cross Sections for North, Central, and South Segments

Each alternative was evaluated using similar project-specific criteria as the Folsom Street project, including traffic safety, transit service, transportation operations, safe and comfortable connections, implementation feasibility, and urban design, as well as the city's Community and Environmental Assessment Process (CEAP) checklist (Figure 14).

North 30th Street Preliminary Design Project Arapahoe Avenue to Diagonal Highway

COMPARISON OF RESULTS BETWEEN ALTERNATIVES

LEGEND							
Score: >0	Improvement to existing condition						
Score: <0	Worse than existing condition						
Score: 0	Same as existing condition						
CEAP Checkli	CEAP Checklist						
Positive Effect	et Negative Effect No Effect						

	valuation Results			
	bly to the entire corridor. The category ranges denote the sum of each criterion's evaluation. For example, a dicates there are five Transportation Operations criteria with each criteria having a score range of -4 to +4.	ALT A	ALT B	ALT C
~; <u>'</u> '_C	Traffic Safety Score Range: -16 to +16 Assessed for how well it reduces vehicles speeds and the reduces potential for conflict. Lane repurposing or narrowing the road reduces speeds and the potential for crashes.	3	12	12.4
	Transportation Operations Score Range: -20 to +20 Assessed for how much it changes the time it takes to travel the street and its intersections, how it changes and how it changes access to side streets and driveways for people driving, bus trips and emergency response.	-1	-14.5	-11.5
	Transit Service Score Range: -8 to +8 Assessed for how much space is available at the busiest bus stops for shelters and provides dedicated space for transit users.	-3	-1	-1
A.	Safe and Comfortable Connections Score Range: -12 to +12 Assessed for how much space people walking and biking have to travel in, how far they are from vehicles and from each other, and how much space is available to provide safer crossings at intersections and at mid-block.	3.7	10	10.3
X	Implementation Feasibility Score Range: -16 to +16 Assessed for how much it will cost, how much time and space is needed to build it and how much maintenance will be needed.	-9	-4	-12
<u> </u>	Urban Design and Placemaking Score Range: -8 to +8 Assessed the overall corridor experience based on the number of trees removed or relocated and the potential for other landscaping	-4	0	1
X t=	and public amenities.			
X==X		-10.3	2.5	-0.8
EAP Ch	and public amenities.	-10.3	2.5 ALT B	-0.8
	and public amenities. EVALUATION SCORING TOTAL			
Impact to	EVALUATION SCORING TOTAL ecklist Results	ALT A	ALT B	ALT C
Impact to	ecklist Results natural areas or features	ALT A	ALT B	ALT C
Impact to Impact to	ecklist Results natural areas or features geology and soils	ALT A	ALT B © O	ALT C
Impact to Impact to Impact to	ecklist Results natural areas or features geology and soils water quality	ALT A O O	ALT B	ALT C
Impact to Impact to Impact to Impact to Exposure	ecklist Results natural areas or features geology and soils water quality air quality	ALT A O O O	ALT B	ALT C
Impact to Impact to Impact to Impact to Exposure Need for a	ecklist Results natural areas or features geology and soils water quality air quality to excessive noise	ALT A O O O O	ALT B	ALT C
Impact to Impact to Impact to Impact to Exposure Need for a	ecklist Results natural areas or features geology and soils water quality air quality to excessive noise additional police and fire services	ALT A O O O O O	ALT B	ALT C

Figure 23: North 30th Street Draft CEAP Evaluation of Each Alternative

Alternatives B and C repurpose travel lanes for traffic safety benefits, like reducing the number of conflict points for drivers, reducing vehicle speeds, reducing the common crash types on north 30th Street, and providing shorter crossings for people walking, biking and rolling. When an alternative does not relocate existing curbs to build, like Alternative B, it is quicker and less expensive to build. Alternatives A and C require full reconstruction of the roadway, which takes more time and money to build compared to Alternative B. An alternative with more amenities, like Alternative C's linear park, also would require more ongoing maintenance. (Figure 24)

Current travel time varies by direction, time of day, speed limit compliance, and seasonal variability such as school being in session. Additionally, because the vast majority of trips do not drive the corridor end-to-end, the potential travel time changes described below should not be considered the experience of most drivers and transit operators.

Today, the longest trip most people will experience to drive the full corridor ranges from 6 to 10 minutes, depending on time of day and direction of travel.

All alternatives increase this travel time because of safety changes at the high crash intersections of Arapahoe Avenue, Pearl Street and Valmont Road. Alternatives B and C add more travel time than Alternative A because they each repurpose vehicle lanes at and between intersections to provide more safety benefits and urban design opportunities.

- Alternative A: Adds an average of 1 minute 30 seconds to travel time.
- Alternative B: Adds an average of 4 minutes 35 seconds to travel time.
- Alternative C : Adds an average of 4 minutes 30 seconds to travel time.

Based on the city's technical analysis and these evaluation results, the project requires further design to develop a refined, additional alternative that balances the competing priorities of safety, travel time and implementation feasibility.

The project team is collecting input from the community through a <u>virtual open house</u>, emergency response providers, the TAB, and Council that will help to guide staff in this design effort. The project team will evaluate any additional designs using the CEAP evaluation.

The final CEAP evaluation and recommendation will be brought to the community to receive public feedback in May at a third open house. The project team will finalize the CEAP and recommended alternative following the third open house, considering community input when doing so.

The final CEAP and recommended alternative will be brought to the TAB for recommendation to City Council on June 23, 2025, and to City Council on June 26, 2025, for approval.

Once the CEAP and recommended alternative are approved by City Council, the segment from Pearl Street to the Diagonal Highway and the 30th Street and Arapahoe Avenue intersection will advance to final design and implementation using the previously

mentioned SS4A funding. As the segment between Arapahoe Avenue and Pearl Street is currently not funded for final design and construction, staff will seek additional external funds to implement the approved recommended design.

Decision-makers will face the challenge of approving a recommendation that achieves a pragmatic balance between safety, travel time, and budget, recognizing that the optimal solution may not achieve all desired benefits. This decision will be grounded in the CEAP analysis that relies on data and community feedback, and is bound by funding constraints.

Funding Strategy

The city was awarded \$23 million in federal Safe Streets and Roads for All (SS4A) funding in late 2023 to help further the city's Vision Zero goals and objectives. The SS4A funds will accelerate implementation of specific actions from the VZAP that aim to reduce severe crashes, many of which fall along CAN Corridors. Approximately \$9 million of the SS4A funds will advance final design and implementation on north 30th Street from Pearl Street to the Diagonal Highway and the 30th Street and Arapahoe Avenue intersection.

As of the publication of this study session memo, the City of Boulder has not received notice that any previously awarded external grant funds, including SS4A, are impacted or delayed by changing legislation or policies, and staff are continuing forward with project development activities.

Other grant opportunities for city projects, such as Transportation Improvement Program (TIP) and Transportation Alternatives Program (TAP) grants, have thus far not been affected by potential federal funding changes. The TIP and TAP funds will continue to be a central focus to helping fund the planning, design and implementation of projects that began in 2024, like Folsom Street conceptual design and Baseline Phase 2 construction, or projects that will begin in 2025, like design and construction for 30th Street from Colorado Avenue to Aurora Avenue and 28th Street from Fourmile Canyon Creek to Jay Road. These funded projects will continue through 2028.

Still, improvements to make everyone's travel in our community safer will require more funding in the future. Staff will request funds for future CAN corridor recommendations in departmental budget cycles, continue to pursue future external grant funding opportunities as they become available, explore new revenues and funding strategies through the city's Long-Term Financial Strategy effort, and continue to leverage city transportation funded programs to advance safety improvements as with the Pavement Management Program Mobility Enhancements.

NEXT STEPS

As described above in the Analysis section of this memorandum, overall CAN initiative work along multiple corridors is ongoing and remains on-track from what was previously presented in May 2024.

Next steps include:

- Implementation of Phase 2 of the Baseline Road Transportation Safety Project
- Completing final design for the Iris Avenue Transportation Improvements Project.
- Completing construction of the Gunbarrel Connection Valmont Multi-Use Path Project.
- TAB and Council CEAP action in June, July and August, and completing conceptual design for both Folsom and north 30th streets.
- Continued progress on the overall CAN initiative and important connections to these corridors.

Refer to Attachment A, Attachment B, and Attachment C for more information on the timing for individual corridor efforts.

ATTACHMENTS

Attachment A: CAN Map Attachment B: CAN Schedule

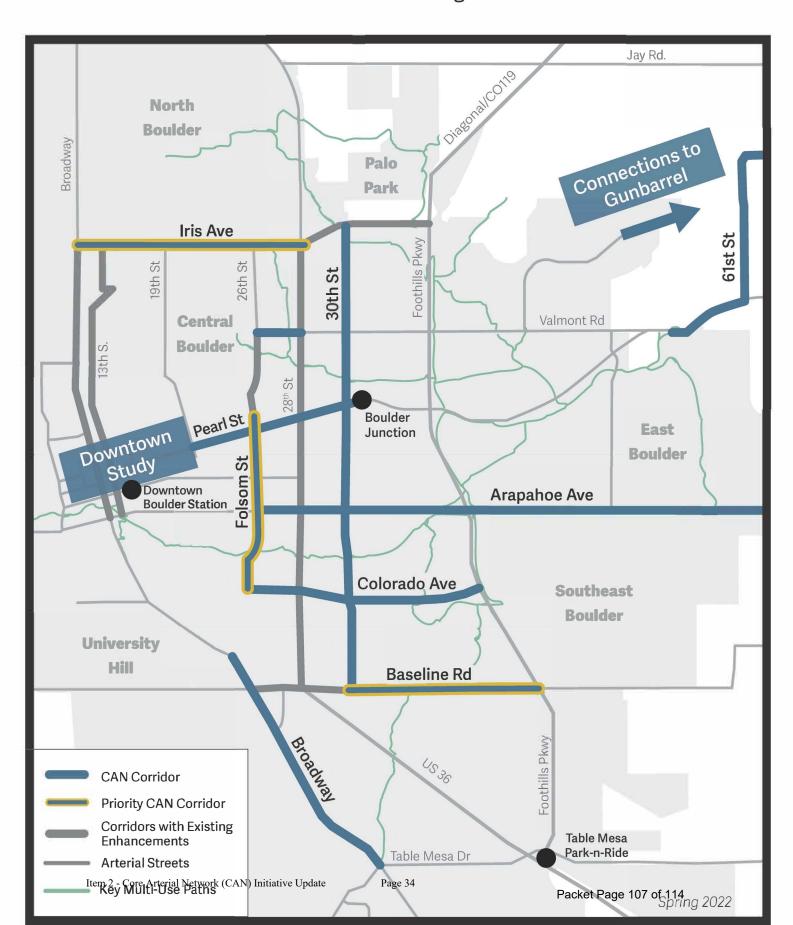
Attachment C: CAN Detailed Schedule





Core Arterial Network

Learn more at BoulderColorado.gov/Guide/Core-Arterial-Network



Core Arterial Network (CAN) Schedule

City of Boulder Transportation & Mobility

April 10, 2025

Priorit	y Corridors			20	025			20	26		2027			2028		2028		
Funding	Project	Segment	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
TIP SRTS	Baseline Rd Phase 2	30th to Foothills Manhattan: Baseline to Iroquois	D	D B	B	C D	C D	C D	СВ	c c	С	С						
СоВ	Iris Ave Design	Broadway to 28th	D	D	D	D	D	D	D	D	В	С	С	С	С	С		
TIP/ PMP	Folsom St Design	Pine to Colorado	D	D	D	D	D											
Ongoi	ng & Future Corrido	rs		20	025			20	26			20	027				2028	
TAP	28th St Improvements	Canyon to Iris Fourmile Canyon Creek to Jay Road	С	С	В	C D	C D	C	D	В	С	С	С	С				
TIP/ TAP/CDOT/ SS4A	30th St Corridor Improvements	Colorado to Aurora Colorado to Arapahoe Arapahoe to Iris	C D	B C D	D C D	D D	D D	D D	R	R B	С	C	C	C	C	c c		
TIP/ CDOT	Broadway Transit Improvements	Table Mesa and Regent	D	D	D	В	С	С	С									
TIP/ PMP / SS4A	Colorado Ave Corridor Improvements	30th to Foothills Regent to Folsom	В	С	С						D	D	D	D				
	Downtown Mobility Study							D	D	D	D							
CDOT/SS4A	East Arapahoe Multimodal Corridor	East Arapahoe Multiuse Path 28th to Foothills	B D	C D	C D	C D	D	D	D	R	R	В	С	С	С	С	С	С
СоВ	Gunbarrel Bike Connection	Valmont Multi-Use Path 61st St Multi-Use Path	С	С				D	D	D	D	D	D	D				
Legend D R B C	Community Engagement, Planning, a Utility Relocation/ROW Acquisition Bid and Contracting Construction	and Design	CoB PMP SRTS SS4A TAP	Colora City of Paven Safe F Safe S Trans	ado Depa f Boulder nent Mar Routes to Streets a portation	nageme Schoo nd Road Alterna	nt Prog I ds for A tives P	ram (C .ll rogram	oB)									

Project Name	Status	On-Track			Active		
1 roject rume	Status	on Truck	2025	2026	2027	2028	2029
28 th Street Improvements Project – Canyon Blvd to Iris Ave	Construction of the last segment of complete street improvements on 28th Street began in January 2025 and will be completed in early 2026. Project costs \$6.0 million: \$1.3 million in city transportation funds and \$4.7 million from DRCOG TIP grant.	Delayed due to utility relocation work					
30th Street Multimodal Improvements: Colorado Avenue to Aurora Avenue	Funding Agreements are in final review with the Colorado Department of Transportation for the southern segment of the 30th Street Corridor from the 30th & Colorado protected intersection to Aurora Avenue. Final design will begin in spring 2025, with construction to follow. Project costs \$7.3 million: \$1.46 million in city transportation funds and \$5.84 million from DRCOG TIP grant.	Yes					
30th Street Corridor Multimodal Improvements Project: Arapahoe Avenue to Colorado Avenue	Construction of the middle section of the 30th Street Corridor to implement continuous sidewalk-level protected bike lanes, wider sidewalks, and new landscaping from the 30th & Colorado protected intersection to Arapahoe Avenue will complete work in summer 2025. Project costs \$6.43 million: \$1.35 million in city transportation	Yes					

Project Name	Status	On-Track			Active		
110jeet (unic	Status	on Truck	2025	2026	2027	2028	2029
	funds, \$0.2 million from CU-Boulder, and \$4.88 million from DRCOG TIP grant.						
North 30th Street Preliminary Design Project: Diagonal Highway to Arapahoe Avenue	Planning, engagement and preliminary design initiated in July 2024 and will use the Community and Environmental Assessment Process (CEAP) to evaluate identified designs and make a recommendation to Transportation Advisory Board and City Council in June 2025 for recommendation and action. Project costs \$1.4 million: \$0.2 million in city transportation funds and \$1.2 million from DRCOG TIP grant.	Yes					
East Arapahoe Avenue Multi-use Path and Transit Stops Project – Foothills Pkwy to Cherryvale Rd	Construction to fill in missing links in the multi-use path system and enhance bus stops began in February 2025 and will take about four months to complete. Project costs \$2.6 million: \$1.84 million in city transportation funds and \$0.76 million from DRCOG TIP grant	Yes					
East Arapahoe Final Design Segment A: 28th	Final design of Segment A began January 2025 and will take about a year to complete. Construction of a portion of Segment A, from 28th to	Yes					

Project Name	Status	On-Track			Active		
1 Toject Wante	Status	On Track	2025	2026	2027	2028	2029
Street to Foothills Parkway	33rd streets, will follow final design and is planned to begin in 2027. Project costs \$2.97 million: \$0.17 million in city transportation funds and \$2.8 million from DRCOG TIP grant and CDOT funds						
East Arapahoe 28th to 33rd Street	Project construction will begin in 2027 using Safe Streets and Roads for All grant funding.						
Baseline Road Transportation Safety Project, Phase 2: 30th Street to Foothills Parkway (Priority Corridor)	Final design for the second phase of the first priority CAN project will conclude in June 2025, with construction to follow contractor selection. Project costs \$3.96 million: \$0.86 million in city transportation funds and \$3.1 million from DRCOG TIP grant.	Yes					
Baseline Road Priority Corridor – Pedestrian Signal at Baseline Rd and Canyon Creek Rd (Priority Corridor)	Construction to replace the existing flashing pedestrian signal with a red indication will begin in summer 2025. Project costs \$192,200: \$19,000 in city transportation funds and \$173,000 from CDOT HSIP grant	Delayed due to unexpected utility conflicts					
Baseline Road Priority Corridor –	Construction to upgrade the traffic signals with technology that supports	Delayed to coordinate with					

Project Name	Status	On-Track			Active		
110jeet 1 (unite	Status		2025	2026	2027	2028	2029
Signal Upgrades at Baseline Rd and Mohawk Dr (Priority Corridor)	separated traffic signal phasing will begin in summer 2025 as part of HSIP traffic Improvements also planned at Pine & Folsom and Baseline & Broadway.	Baseline Phase 2 implementation					
Safe Routes to School for the Manhattan Middle School Community – Baseline Road (Priority Corridor) to Iroquois Drive	The Safe Routes to School funded project will begin planning, engagement, and design in Q3 2025.	Yes					
Broadway Transit Improvements Project: Regent Drive to Table Mesa Drive	Conceptual design to improve bus speed and reliability and safety and accessibility began in January 2025 and will be completed in summer 2025, with construction scheduled to occur in summer 2026 when schools, including CU Boulder, are out of session to minimize construction impact to the traveling public. Project costs \$4.6 million: \$0.62 million in city transportation funds, \$1.5 million in state transportation funds, and \$2.48 million from DRCOG TIP grant.	Yes					

Project Name	Status	On-Track			Active		
1 roject rame	Status	on Track	2025	2026	2027	2028	2029
Colorado Avenue Regent Drive to Folsom Street Pavement Management Program Mobility Enhancements	Implementation of bicyclist and transit safety improvements with planned paving will be completed in Q3 and Q4 2025.	Yes					
Folsom Street Safety Improvements Project Priority Corridor	Community engagement and conceptual design activities began in December 2024. The Community and Environmental Assessment Process (CEAP) will be used to evaluate identified conceptual design alternatives and make a recommendation to Transportation Advisory Board and City Council in July and August 2025 for recommendation and action, respectively. Project costs \$1.5 million: \$0.5 million in city transportation funds and \$1.0 million from DRCOG TIP grant.	Yes					
Gunbarrel Connection – Valmont Road Multi-use Path – 61st St to S.	Construction of a new multi-use path between Gunbarrel and the existing South Boulder Creek multi-use path began January 2025 and is anticipated to be completed by end of summer	Yes					

Project Name	Status	On-Track			Active		2029
. J			2025	2026	2027	2028	2029
Boulder Creek Path	2025. Project costs \$1.2 million and is funded with city transportation funds.						
Iris Avenue Transportation Improvements Project Priority Corridor	Final design of the Council approved CEAP recommendation began in January 2025 and will be completed in 2026. Project costs \$1.0 Million and is funded with city transportation funds.	Yes					